




2019-2020 PRESIDENTIAL NEWSLETTER

DATE: July 2019

TO: Chapter Presidents
ASHRAE Membership Promotion Committee
ASHRAE Student Activities Committee
ASHRAE Research Promotion Committee
ASHRAE Chapter Technology Transfer Committee
ASHRAE Government Affairs Committee
ASHRAE Young Engineers in ASHRAE Committee
Regional Communications Chairs (formerly RECC)
Regional Historians
Region Members Council Representatives
ASHRAE Board of Directors

FROM: Darryl K. Boyce 

SUBJECT: PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)

ASHRAE members and their chapters are the backbone of our Society and play a vital role in achieving its goals and mission. Through their collective efforts, ASHRAE chapters are the global driver of volunteer activity as we strive to meet our goal of shaping tomorrow's built environment.

Our theme for 2019 – 2020, 'Building for People & Performance-Achieving Operational Excellence,' focuses on adapting ASHRAE's resources, investments and technology to energize our membership and empower our chapters. Through the theme's initiatives, ASHRAE will continue to build a worldwide network of innovative people and successful technologies to transform building operations and the indoor environment. ASHRAE members have a tremendous passion for our mission, which this year's theme builds upon to assist building owners and operators to improve the operation of their buildings to meet the design intent and the operators expectations. Our ability to shape tomorrow is borne by our willingness to adapt today, which is the driving force behind our theme and is incorporated into this year's PAOE program.

The PAOE for the coming year reflects the following points of emphasis.

See Chapter Operations:

- For each chapter member that submits a building assessment for a Building EQ rating (either in Operation or As Designed)
- For each chapter member promoting or presenting on Building EQ to an outside organization, building owner, facility manager, building operator or tenant
- For a chapter presentation by the Chapter President on the new strategic plan by November 30
- For holding an Effective Building Operations (topic) Chapter Meeting
- For each Professional Development Hour (PDH) earned by a chapter member on a building science topic other than HVAC&R (e.g. fenestration, insulation, lighting, indoor air quality)

- For a chapter creating a grassroots program specific to the needs of the local community. To qualify, the chapter program must include similar breadth and scope as President Boyce's concept of supporting Effective Building Operations (ex: working with local utility and institutional organization, provide training for improvements to building operations while improving the indoor environment and wellness in the buildings in the community)

See Chapter Technology Transfer:

- For each chapter program or chapter sponsored educational seminar with a clearly defined sustainability theme (e.g. energy efficiency, indoor air quality, high-performance buildings)
- For a chapter program if the technical topic is a panel discussion about effective building operations, including representatives from the local building owner/operators, researchers undertaking studies on smart buildings, controls service providers, or other specialists relevant to the topic. The intent is to have the panel discuss the problems and opportunities related to effective building operations and the impact of technology in the chapter assigned area.
- For a chapter program if the technical topic is a panel discussion about building resilience, such as research undertaking studies on building resilience, controls service providers addressing how control strategies and resiliency are linked, cyber security challenges in the built environment, technical representatives from the local weather authority sharing insights about future weather patterns, utility representatives to discuss how buildings impact grid performance, or other specialists relevant to the topic. The intent is to have the panel discuss where the integration of resilience into new and existing buildings and how it might affect infrastructure in the Chapter assigned area.
- For each 3-hour seminar sponsored/hosted by the chapter on a building science topic other than HVAC&R

See Student Activities:

- For each Building EQ submittal where a student branch assists with the work as overseen by a chapter member(s)

The numbering system will continue to be added to the PAOE program to better identify PAOE line items. There are nine PAOE categories included this year: Chapter Operations, Chapter Technology Transfer, Government Affairs, Communications, Historical, Membership Promotion, Research Promotion, Student Activities and Young Engineers in ASHRAE.

To achieve PAOE, the chapter must earn the minimum points in six of the following seven categories: Chapter Operations, Chapter Technology Transfer, Government Affairs, Membership Promotion, Research Promotion, Student Activities and Young Engineers in ASHRAE. Please refer to the criteria specified in each of the categories for calculating the PAOE points. For additional information or clarification, consult the PAOE Frequently Asked Questions (FAQ) section on the ASHRAE website. Please note that appropriate documentation must be kept by the Chapter to support PAOE point input, and that "chair" is defined as the individual listed in the Chapter Information Questionnaire (CIQ) on file with Society.

I am excited that you will be part of our global society and I appreciate the dedication, enthusiasm and hard work you bring to ASHRAE each year. I look forward to working with you as we extend globalization and new energy in our future and our community.



2019-20 PAOE AWARDS

Chapters must meet “minimum” by obtaining points in the PAOE categories, there are no maximum limits on points earned however some line items are capped.

PAOE**	Minimum in 6 of the following 7 categories: Chapter Operations, Chapter Technology Transfer, Government Affairs, Membership Promotion, RP, Student Activities and Young Engineers in ASHRAE
Special Citation	Minimum in 6 of the 7 categories, with a minimum of 5,800 points
STAR	PAR in all categories
Honor Roll	PAOE for at least four consecutive years
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High Honor Roll	STAR for at least four consecutive years
Premier	PAOE every year since the chapter's inception or since 1970; minimum of four years; chapter's first year is excluded

Sustainability Activities Award: A Chapter Sustainability Award in the form of a certificate is available for each chapter that obtains a total of at least 200 points from the items listed under Sustainability Activities in the Chapter Operations category of PAOE. The Chapter with the highest PAOE Sustainability point total (excludes the Community Sustainability Project points), will receive a Regional award in the form of a plaque and a certificate. The line items for Sustainability Activities are located in the Chapter Operations section of PAOE.

Community Sustainability Project Award: 500 points are entered by the DRCs for chapters who participate in the Community Sustainability Project as outlined in the Chapter Operations section of the PAOE. An award will be presented to chapters who complete their community project during the 2019-2020 Society year. For more information, visit <https://www.ashrae.org/communities/chapters/ashrae-chapters/ashrae-community-sustainability-projects> to review the case studies, quick start guidelines and more.



2019-2020 ASHRAE PAOE REPORTING

CHAPTER REPORTING

The Chapter President is responsible for reporting the points in the Chapter Operations category. Each Chapter Committee Chair is responsible for reporting the points for his/her respective category. The PAOE points are entered online by the Chapter President and Chapter Committee Chairs using their email address and password to login. The Chapter President and the Chapter Committee Chairs are responsible for ensuring that the data is entered and the final reporting is completed by July 15, 2020. The Director and Regional Chairs (DRCs) and Regional Vice Chairs (RVCs) may access the website to obtain information for chapters in their Region and to enter points as indicated below.

November	Reflects October 31 results
January	Reflects December 31 results
March	Reflects February 28 results
April	Reflects March 31 results
May	Reflects April 30 results
June	Reflects May 31 results
July 15	June 30 results (reflects all final PAOE entries for the Society year)

DRCs Assigns: Chapter Operations PAOE Points


RVCs Assigns Points in their respective PAOE category:

Chapter Technology Transfer
Government Affairs
Membership Promotion
RP (points assigned by ASHRAE staff)
Student Activities
Young Engineers in ASHRAE
Communications (points assigned by RCC)
Historical (points assigned by Regional Historian)

ASHRAE HEADQUARTERS REPORTING

Beginning July 1 of each Society year, PAOE is available in dual form; the current Society year and the previous Society year. Chapters are able to enter PAOE points for both years during the month of July until the deadline date of July 15. The PAOE Point Summary data can be obtained for each chapter in the Region from the PAOE website. RP points will be calculated and entered by Headquarters staff.

Instructions to Enter PAOE Info

1. From the ASHRAE Homepage, login using your email address and password.
2. Click on the Communities blue tab
3. Click on the Chapters link on the drop-down menu
4. On the Chapter page, select Chapter Reports, PAOE and CIQ
5. Click the Chapter's link
6. Mouse over and click on the PAOE icon (to the right of the Chapter name)
7. Be sure chapter's name appears in the drop down box. Select the PAOE year then choose the PAOE category to enter points. **Note year-to-date totals for each PAOE category.**
8. Use the Help button  for brief descriptions of the PAOE areas.
9. After selecting the PAOE Category, click on any subtitle for the line items to appear. Click again to show only the PAOE category. **Note: Chapters will not have access to the DRC Assigns, RVC Assigns and Regional ECC and Regional Historian Assigns categories.**

▼ Chapter Operations	Par: 1200	Min Points: 600	Total Points: 0
▶ Efficient use of volunteer's time:			
▶ Actual Building Performance – bEQ:			
▶ Planning			
▶ Meetings			
▶ Communications			
▶ YEA Activities			
▶ Sustainability Activities			
▶ DRC Assigns			
Chapter Technology Transfer	Par: 1050	Min Points: 550	Total Points: 0
Communications	Par: 650	Min Points: 250	Total Points: 0
Government Affairs	Par: 650	Min Points: 500	Total Points: 0
Historical Criteria	Par: 300	Min Points: 100	Total Points: 0
Membership Promotion	Par: 800	Min Points: 500	Total Points: 0
RP	Par: 1050	Min Points: 800	Total Points: 0
Student Activities	Par: 800	Min Points: 500	Total Points: 0
YEA	Par: 800	Min Points: 300	Total Points: 0



10. Click the plus sign (+) for any line item to add PAOE points. **Note year-to-date points for each line item entered.**
11. When points are entered, it records the person who entered the points, number of points, and when the points were entered.
12. When adding points, you can include a note for yourself or anyone who will be entering points in this category.
13. Click the Download icon and save as an Excel file on your computer, then open the file. All categories and points are listed in this report.
14. RP Points will continue to be entered by staff. For questions, contact: RegionInfo@ashrae.org

ASHRAE Chapters 2019-2020 PAOE Automation Points

Listed below are the 2019-20 PAOE point line items that the ASHRAE database system will automatically assign. Chapters should not be able to enter points for the items listed; they will appear as “grayed-out” on the PAOE website. If there are any issues with the automation assignment of points, please contact RegionInfo@ashrae.org.

Chapter Operations – Meetings:		
CO16	50 points (no maximum)	For establishing or maintaining an operating chapter section (each section)
CO23	10 points; (no maximum)	For each chapter member who registers for a Winter or Annual Society meeting, including MP and SA Chapter chairs that attend
Communications – RCC Assigns/Enters the following points:		
CC16	50 points; (50 points maximum)	For Chapter Communications Chair or Webmaster serving in the position 2 years or more
Historical – Regional Historian Assigns/Enters the following points:		
H13	100 points; (100 points maximum)	For a chapter historian serving in the position 2 years or more
Membership Promotion – Efficient use of volunteers’ time:		
MP4	25 points; (300 points maximum)	For retention of each new member (<i>dues paid second and third year</i>)
MP5	25 points; (no maximum)	For each member who rejoins or is reinstated after being cancelled for more than one year
MP6	10 points; (no maximum)	For each upgrade from associate to member
Membership Promotion – RVC Assigns/Enters the following points:		
MP15	100 points; (100 points maximum)	For an MP Chair holding the position for 2 years or more
Student Activities – General Student Branch Involvement:		
SA5	100 points; (no maximum)	For establishing a new student branch or reactivating an inactive student branch
SA6	50 points; (no maximum)	If net student membership for the chapter exceeds that of previous year
SA9	50 points; (no maximum)	For each active student branch where the faculty advisor is a chapter member
Student Activities – Meetings:		
SA24	25 points; (no maximum)	For each student member attending the Winter Conference Student Program
Student Activities – Retention:		
SA29	50 points; (no maximum)	For each student member that transfers from student member to Associate member after graduation
SA31	50 points; (no maximum)	For each current student member that renews their ASHRAE student membership
Young Engineers in ASHRAE – Membership:		
YEA1	25 points; (200 points maximum)	For each new member who qualifies as YEA (who were not student transfers)
YEA3	100 points; (100 points maximum)	For increasing YEA membership over the Society year by 5%
Young Engineers in ASHRAE – Program Attendance		
YEA6	300 points (600 points maximum)	For each YEA member who attends YEA Leadership Weekend, YEA Leadership International, YEA Leadership 2.0, Leadership U or LeaDRS program during the Society year
Young Engineers in ASHRAE – Chapter Operations and Activities:		
YEA11	100 points; (300 points maximum)	For each chapter officer or board of governors member who is a YEA member (BOG position must appear on CIQ)
YEA12	75 points; (225 points maximum)	For each YEA member assigned to a Chair position
YEA13	50 points; (150 points maximum)	For each YEA member assigned to a committee position to provide YEA ideas and participation

2019-20 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)

CHAPTER OPERATIONS CATEGORY

MINIMUM: 600 POINTS (Plus CIQ in 60 days prior to CRC; exception may be made by the DRC. The completed CIQ will represent the incoming chapter officers and chapter committee chairs for the next Society year.)	PAR: 1200 POINTS
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Explanation to reach Minimum for Chapter Operations: To reach minimum, the Chapter Information Questionnaire (CIQ) must be complete and forwarded to DRC and Society 60 days prior to CRC. The completed CIQ will represent the incoming chapter officers and chapter committee chairs for the next Society year. The DRC is responsible for determining if criteria are met. All individuals serving in a chapter position must be an ASHRAE Member or Associate grade member (except Webmaster and Newsletter Editor who can be a student member; Affiliate grade for YEA). No person can serve in more than one officer position (exception, two positions for chapter with less than 75 members). A chapter officer may also serve in one committee chair position.

Efficient use of volunteers' time:

CO1	100 points; (300 points maximum)	For each chapter member attending the Chapter Leadership Academy
CO2	100 points	For establishing a relationship with a collaborative chapter in another country
CO3	50 points; (50 points maximum)	For conducting chapter planning meeting prior to August 1 (all officers and committee chairs) (Note: Requires Chapters to provide a report of the plan to their DRC by August 1 to receive credit for this effort in addition to reporting into the PAOE accounting system.)
CO4	50 points; (minimum 1 hour of training; 100 points maximum)	For people skills, leadership training for chapter officers and future leaders at a chapter event (see This is ASHRAE presentation)
CO5	50 points; (minimum 1 hour of training; 100 points maximum)	For ASHRAE marketing training for chapter officers and future leaders (see This is ASHRAE presentation)
CO6	50 points; (50 points maximum)	For establishing a Refrigeration Committee with at least 2 members to promote Refrigeration programs and activities
CO7	50 points; (50 points maximum)	For a chapter presentation by the Chapter President on the revised ASHRAE Core Values, highlighting the addition of Diversity (see This is ASHRAE presentation)
CO8	25 points; (25 maximum)	For the CRC Action Committee meeting and bringing completed Executive Session Worksheet to the Region's Caucus

Building Performance – Building EQ:

CO9	100 points; (200 points maximum)	For each chapter member that submits a building assessment for a Building EQ rating (either in Operation or As Designed)
CO10	100 points; (100 points maximum)	For each chapter member promoting or presenting on Building EQ to an outside organization, building owner, facility manager, building operator or tenant

Planning:

CO11	75 points; (75 points maximum)	For GA, MP and YEA Chairs sitting on the Chapter CTT Committee to ensure chapter programs are developed relevant to the chapter membership
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Meetings:

CO12	100 points; (100 points maximum)	If annual attendance at meetings exceeds that of previous year by at least 10% (Attendance includes total for dinner, lunch or breakfast meetings where minimum 45 minutes business or technical presentation or panel discussion is held. HVAC&R courses for continuing education, technical sessions, tours and social events are excluded.)
CO13	100 points; (100 points maximum)	For presenting the Technical Activities Committee presentation at chapter meeting
CO14	100 points; (100 points maximum)	For a chapter presentation by the Chapter President on the new strategic plan by November 30 (power point to be provided by the Society Planning Committee)
CO15	75 points; (maximum 2 events; 75 points maximum)	For organizing an employer recognition event to promote the benefits of ASHRAE membership for company members and solicit feedback on how ASHRAE and the local chapter can better serve the company
CO16	50 points (no maximum)	For establishing or maintaining an operating chapter section (each section)
CO17	50 points; (150 points maximum)	For chapter publicity that includes issuing at least six (6) press releases or arranging one (1) or more TV appearances promoting the work of ASHRAE
CO18	50 points; (50 points maximum)	For establishing a chapter user group on modeling that has an active on-line forum or meets periodically (at least 4 times) to provide education and mutual support
CO19	25 points; (100 points maximum)	If a chapter hosts a visit by Regional Officer, Society Officer or Society Board of Directors member to conduct employer dialogue/roundtable/recognition event (per key employer office visited)

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CO20	25 points; (50 points maximum)	For each separate social event
CO21	50 points; (50 points maximum)	For holding an Effective Building Operations (topic) Chapter Meeting
CO22	25 points; (150 points maximum)	For chapter officers or committee chairs promoting ASHRAE membership to local companies (e.g. reception, one/one meeting, company presentation) in order to increase their support in ASHRAE
CO23	10 points; (no maximum)	For each chapter member who registers for a Winter or Annual Society meeting, including MP and SA Chapter chairs that attend
CO24	5 points; (100 points maximum)	For each Professional Development Hour (PDH) earned by a chapter member on a building science topic other than HVAC&R (e.g., fenestration, insulation, lighting, indoor air quality)
Communications:		
CO25	50 points; (100 points maximum)	For chapter promotion of ASHRAE products in chapter newsletter and communications (using ASHRAE staff produced materials)
CO26	10 points; (10 points per month; 120 points maximum)	For use of social media communication base (Twitter, Facebook, Basecamp, ASHRAExCHANGE, Line, Whatsapp, etc.)
Honors and Awards Activities:		
CO27	50 points; (no maximum)	For each nomination for the honor of Fellow grade, Distinguished Service Award, Exceptional Service Award, F. Paul Anderson, Louise and Bill Holladay Fellow Award, with the appropriate documentation in accordance with the procedures stated on the ASHRAE website
CO28	25 points; (25 points maximum)	For establishing and maintaining a chapter Honors and Awards Committee
CO29	20 points; (120 points maximum)	For each Chapter Service Award or Regional Award of Merit awarded to a chapter member during this Society year
Sustainability Activities:		
Please note for Sustainability Points: A Chapter Sustainability Award is available for each chapter that obtains a minimum total of 200 points from the items listed above under Sustainability Activities. The chapter with the highest PAOE sustainability point total will receive a Regional award (excludes the Community Sustainability Project points).		
CO30	500 points; (500 points maximum)	For a chapter creating a grassroots program specific to the needs of the local community. To qualify, the chapter program must include similar breadth and scope as President Boyce's concept of supporting Effective Building Operations. A possible example is working with a local utility and institutional organization, to provide training for improvements to building operations while improving the indoor environment and wellness in the buildings in the community.
CO31	50 points; (50 points maximum)	For establishing a Chapter Sustainability Committee that meets periodically that organizes at least two HVAC&R related sustainability activities per year
DRC Assigns/Enters the following points:		
CO32	500 points; (500 points maximum)	For chapter sponsored community sustainability project or event in conjunction with a non-profit organization (Note: Examples of community sustainability projects are available online to assist.)
CO33	100 – 500 points; (500 points maximum)	For chapter sponsored community sustainability project publicity (outside of normal Chapter advertisements) that includes print, audio or electronic media at local, state, provincial, national or industry level promoting the work of ASHRAE and/or local chapter
CO34	75 points; (75 points maximum)	For a planning/goal setting session with DRC resulting in written measurable objectives (<i>points assigned by DRC by October 1 or 2 weeks after the CRC, whichever is later</i>)
CO35	500 points for establishing or 300 points for updating annually; (500 points maximum)	For establishing and updating annually a chapter long term strategic plan (minimum of 3 years) with goals for chapter growth, leadership, and financial stability. Plan to be submitted to DRC for approval not later than January 1. (points awarded by DRC by May 15)
CO36	50 points	For each chapter officer who attends the CRC besides the Delegate and Alternate
CO37	50 points; (50 points maximum)	For President-Elect attendance at President-Elect Training
CO38	25 points; (25 points maximum)	For the chapter nominating committee report (with all chapter officers & committee chair positions filled) distributed by the April 30 chapter meeting (<i>Points assigned by DRC by May 15</i>)
CO39	10 – 50 points; (50 points maximum)	For achieving goals established in planning session (<i>points assigned by DRC by June 30</i>)

2019-20 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)

CHAPTER TECHNOLOGY TRANSFER CATEGORY

MINIMUM: 550 POINTS

PAR: 1050 POINTS

Efficient use of volunteers' time:

CT1	50 points (50 points maximum)	For a Chapter Technology Transfer Committee (actively handling Technical, Energy, Programs, and Refrigeration) with a minimum of a chair and a co-chair
CT2	50 additional points (50 points maximum)	If CTT committee includes a refrigeration subcommittee chair

Building Performance:

CT3	100 points (no maximum)	For each Technology Award entry into Regional or Society competition (each Technology Award entry counted only once) <i>(100 additional points if the Building EQ score is included as part of the Technology Award submission)</i>
CT4	100 points (no maximum)	For each Milton Garland Award of Comfort Cooling Award entry
CT5	50 points; (300 points maximum)	For each chapter program or chapter sponsored educational seminar with a clearly defined sustainability theme (e.g. energy efficiency, indoor air quality, high-performance buildings) with 50 points additional for referencing Building EQ

Planning and Administrative Activities:

CT6	50 points; (50 points maximum)	For completing and publishing meeting schedule and speakers by October 1 or 2 weeks after the CRC, whichever is later
CT7	50 points; (250 points maximum)	For maintaining submitting summary of speaker reviews regularly to CTTC RVC for use in regional speaker database
CT8	25 points; (100 points maximum)	For advertising of ASHRAE Certifications (e.g. Chapter Newsletter, Chapter Website, AIA Newsletter, etc.)
CT9	25 points; (no maximum)	For submitting DL event summary critique form within 15 days of DL visit

Awards and Submission Activities:

CT10	50 points (no maximum)	For each ASHRAE publication (e.g. Handbook chapter, Standard, design guide, ASHRAE Journal article) authored, co-authored, or translated by Chapter members and submitted to the cognizant group for publication. <i>(Points doubled if authored by ASHRAE Fellow, if the article is on a refrigeration oriented theme, a residential oriented theme, developing economies, effective building operations or if it is performed by a YEA member.)</i> (Note: Requests to translate any ASHRAE publication must be submitted in advance to ASHRAE's Publisher/Director of Publications and Education)
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Meetings, Presentations or Events:

CT11	150 points; (150 points maximum)	For a chapter program if the technical topic is a panel discussion about effective building operations, including representatives from the local building owner/operators, researchers undertaking studies on smart buildings, controls service providers, or other specialists relevant to the topic. The intent is to have the panel discuss the problems and opportunities related to effective building operations and the impact of technology in the chapter assigned area.
CT12	150 points; (150 points maximum)	For a chapter program if the technical topic is a panel discussion about building resilience, such as research undertaking studies on building resilience, controls service providers addressing how control strategies and resiliency are linked, cyber security challenges in the built environment, technical representatives from the local weather authority sharing insights about future weather patterns, utility representatives to discuss how buildings impact grid performance, or other specialists relevant to the topic. The intent is to have the panel discuss where the integration of resilience into new and existing buildings and how it might affect infrastructure in the Chapter assigned area.
CT13	150 points; (150 points maximum)	For a chapter program if the technical topic is a panel discussion about wellness in buildings. The panel should comprise of indoor air quality specialists, interior designers, psychologists specializing in the effects of the indoor environment, and other specialists relevant to the topic. The intent is to have the panel discuss how buildings may improve the quality of life of its occupants.
CT14	100 points; (300 points maximum)	For each 3-hour PDH seminar or webcast presentation (live or delayed) sponsored/hosted by the chapter
CT15	100 points (no maximum)	For each joint meeting with AIA, USGBC, IES, or other HVAC&R-related organization, and/or other engineering society (or other equivalent organization) <i>(25 additional points if the joint meeting is held with other refrigeration industry-related societies, e.g., RSES or IIAR)</i>

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CT16	100 points; (600 points maximum)	For each 3-hour seminar sponsored/hosted by the chapter on a building science topic other than HVAC&R
CT17	100 points; (no maximum)	For each ASHRAE certification earned by a chapter member during the Society President's term (An additional 50 points is earned for each ASHRAE certification renewed by an ASHRAE member during the Society President's term.)
CT18	100 points; (no maximum)	For conducting a live remote chapter meeting organized together with a chapter from another country
CT19	100 points; (100 points maximum)	For each 1 hour Technical Session on Refrigeration Design held in conjunction with a chapter meeting
CT20	50 points; (no maximum)	For each chapter program on natural or low GWP refrigerants, safe refrigerant use and/or refrigeration fluids (e.g. Standard 15 and/or 34, future refrigerants, and refrigeration practices for line sizing, oil return and piping for cold chain or HVAC systems)
CT21	50 points; (200 points maximum)	For each program by a DL under a non-allocated visit
CT22	50 points; (50 points maximum)	For holding at least eight monthly chapter meetings per year with at least six including ASHRAE industry related programs
CT23	50 points (no maximum)	For refrigeration tour to an industrial food or beverage processing plant, low temperature refrigeration manufacturing facility or plant, cold storage warehouse or modern supermarket
CT24	50 points; (100 points maximum)	For each chapter member that also serves on an ASHRAE TC to give a presentation at their local chapter meeting that explains the function of technical committees (handbook chapters, standards, research, etc.) using a presentation template developed by TAC and posted at www.ashrae.org/tcs under heading "General TC Information"
CT25	50 points; (100 points maximum)	For each chapter program on Indoor Air Quality/Environmental Health (Points doubled if related to a Residential project)
CT26	50 points; (50 points maximum)	For each chapter program having a GAC presentation
CT27	25 points; (no maximum)	For each program on business, management, developing economies or legal education (<i>minimum 45 minute presentation; maximum 2 per subject area</i>)
CT28	25 points; (no maximum)	For each technical tour with a 30 minute presentation
CT29	25 points; (no maximum)	For each chapter monthly meeting held where continuing education credits (e.g. PDHs, CEUs) are provided for attendees
Chapter Member and YEA Activities:		
CT30	25 points; (400 points maximum)	For each article (minimum 250 words) on a technical, business, legal or management topic (other than those announcing a program) published in a chapter newsletter or posted on a chapter website (<i>maximum of two articles per month</i>) (an additional 25 points if submitted by YEA member; not to exceed 100 additional bonus points)
CT31	50 points; (200 points maximum)	For each chapter presentation (minimum 15 minutes) given by an ASHRAE voting or corresponding Technical Committee (TC), Task Group (TG) or Standards Project Committee (SPC) member on status of one particular TC's, TG's or SPC's efforts (Research activities, Standards activities, Handbook activities, etc.) (Points doubled if the presenter is part of the Refrigeration Committee, Residential Committee or a YEA member)
CT32	100 points; (no maximum)	For each Technology Award entry into Chapter competition (<i>Points doubled if submitted by a YEA member</i>)
RVC Assigns/Enters the following points:		
CT33	200 points; (200 points maximum)	For the incoming Chapter CTT committee chair or co-chair attending the CTTC CRC workshop
CT34	100 points; (no maximum)	For submitting Donald A. Siller Refrigeration Award application
CT35	100 points; (no maximum)	For submitting Dan Mills Chapter Programs Award application
CT36	50 – 100 points; (100 points maximum)	For planning/goal setting session with RVC (<i>points assigned by RVC by October 1 or 2 weeks after the CRC, whichever is later</i>)
CT37	10 – 100 points; (100 points maximum)	For achieving goals established in goal-setting session with RVC (<i>points assigned by RVC by June 30</i>)

2019-20 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)

COMMUNICATIONS CATEGORY

MINIMUM: 250 POINTS		PAR: 650 POINTS
Efficient use of volunteers' time:		
CC1	25 points; (200 points maximum)	For each month that new and/or current information is added to the chapter's online platforms (i.e. website and social media), such as pictures and review of recent chapter events (duplicate posts on multiple mediums count as one post, and automated postings are not counted)
CC2	25 points; (25 points maximum)	For updating and adding current chapter information to chapter website by October 1
CC3	25 points; (25 points maximum)	For updating and adding current chapter program schedule to chapter website by October 1
General:		
CC4	2 points; (2 points per 1 percent; 200 points maximum)	For each percentage of chapter's total membership that follows or provides other similar indication of involvement with one of chapter's social media pages; only the social media site with the largest following is counted
CC5	5 points; (50 points maximum)	For each page or link promoting of local student branches via separate pages or link to student branch pages on the main chapter website
CC6	5 points; (25 points maximum)	For each link to ASHRAE.org webpages and other related sites like Join ASHRAE and Donate to ASHRAE (points doubled if post mentions Building EQ)
CC7	100 points; (100 points maximum)	For migrating chapter files to Basecamp (for first year chapter has a Basecamp project assigned)
CC8	50 points; (50 points maximum)	For chapter leadership continuing to utilize Basecamp for chapter business (for chapters previously assigned a Basecamp project)
CC9	50 points; (50 points maximum)	For reconciling the chapter email distribution list with official chapter roster provided by ASHRAE
CC10	50 points; (50 points maximum)	For cleaning the chapter's email list of contacts that may be old or out of service, and removing members that have transferred out
CC11	100 points; (100 points maximum)	For compliance with local regulations on email distribution (ex: CAN-SPAM, GDPR, etc. contact your RCC for more information)
CC12	25 points; (25 points maximum)	For creating or updating a procedural document for chapter communications, such as step-by-step instructions on how to update the chapter website
CC13	10 points per newsletter/communication; (100 points maximum)	For chapter promotion of ASHRAE products (APPS, ALI, webinars, Books, Meetings, etc.) chapter website or newsletter (using ASHRAE staff produced materials)
CC14	10 points per App, 20 points maximum per month; (200 points maximum)	For developing APPs for ASHRAE
RCC Assigns/Enters the following points:		
CC15	100 points; (100 points maximum)	For Chapter Communications Chair or Webmaster who attends the CRC Communications workshop
CC16	50 points; (50 points maximum)	For Chapter Communications Chair or Webmaster serving in the position 2 years or more
CC17	100 points; (100 points maximum)	For planning/goal setting session with RCC by October 1 or 2 weeks after the CRC, whichever is later
CC18	100 points; (100 points maximum)	For achieving goals established in goal-setting session with RCC
CC19	25 points; (25 points maximum)	For including the approved Chapter logo from Society on the Chapter Website in accordance with ASHRAE's logo guidelines available at https://www.ashrae/logoguide . The most current version of the logo will bear the Registered Symbol.
CC20	50 points; (50 points maximum)	For listing Disclaimer on homepage as specifically listed in the current ASHRAE Web Policy document with www.ashrae.org address linked to the Society homepage. The disclaimer is as follows: This web site is maintained by the (name of Chapter, Section or Student Branch) of ASHRAE. It does not present official positions of the Society nor reflect Society policy. ASHRAE chapters may not act for the Society and the information presented here has not had Society review. To learn more about ASHRAE activities on an international level, contact the ASHRAE home page at http://www.ashrae.org ."
CC21	25 points; (25 points maximum)	For listing current webmaster, contact email address and latest revision on homepage

2019-20 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)

GOVERNMENT AFFAIRS CATEGORY

MINIMUM: 500 POINTS

PAR: 650 POINTS

Efficient use of volunteers' time:

GA1	50 points; (50 points maximum)	For establishing and maintaining a chapter Government Affairs Committee with at least 2 members to promote ASHRAE with state, provincial, and local government
GA2	50 points; (minimum 1 hour of training; 100 points maximum)	For government affairs training for chapter officers and future leaders

Administrative and Training Activities:

GA3	150 points; (150 points maximum)	For establishing and annually updating a list of government officials (at any level of government relevant to buildings, engineering or construction, including building officials, school system facility staff, state energy code officials, etc.) along with their contact information. <i>(List must be sent to RVC by December 15 or date assigned by RVC)</i>
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Awards and Submission Activities:

GA4	100 points; (no maximum)	For each Chapter Government Affairs Award entry into Society competition <i>(each Award entry counted only once)</i>
GA5	50 points; (no maximum)	For each Chapter Government Affairs entry into Regional competition <i>(each Award entry counted only once)</i>
GA6	50 points; (no maximum)	For each article on a government affairs activities-related (e.g., state provincial, or local legislative or regulatory issue) published in a chapter newsletter or posted on a chapter website with copy sent to RVC <i>(maximum of two articles per month)</i>

Meetings, Presentations or Events:

GA7	100 points; (1000 points maximum)	For each announced and promoted or held joint chapter meeting with local, state, or provincial government entity to discuss a built environment or HVAC&R industry-related topic
GA8	50-100 points; (800 points maximum)	For each documented personal contact (meeting) by a chapter member with government officials (at any level of government relevant to buildings, engineering or construction, including building officials, school system facility staff, state energy code officials, etc.) with the goal of promoting ASHRAE related subjects or Chapter goals and objectives, with notification sent to the ASHRAE Government Affairs Office <i>(Points doubled if the chapter promotes current or recently updated ASHRAE Standards, ASHRAE certifications or Building EQ) (50 points for staff level meeting and 100 points for elected/appointed official meeting)</i>
GA9	100 points; (no maximum)	For each National Engineers' Week or non-US equivalent activity that promotes Engineering
GA10	100 points; (600 points maximum)	For promotion of ASHRAE certification programs through personal presentations or newsletters with government officials and engineers
GA11	50 points; (50 points maximum)	For maintaining a current listing of local and state Energy code(s) for entities within chapter area; include contacts for people managing the Energy Code(s)
GA12	50 points; (100 points maximum)	For each Chapter program on the topic of government activities <i>(minimum 45 minute presentation; maximum 2)</i>

RVC Assigns/Enters the following points:

GA13	300 points; (300 points maximum)	For a complete application submitted to the GAC for the Government Affairs Award
GA14	200 points	For the incoming Chapter GAC committee chair attending the GAC CRC workshop <i>(50 points for chapter representative other than the chair who is a senior officer or member of GAC)</i>
GA15	100 points; (300 points maximum)	For chapter active GAC chair continuing a second year as chair or past chapter president with GAC experience <i>(200 points for an additional year with a cap of 300 points in one year)</i>
GA16	100 points; (400 points maximum)	For chapter submitting report(s) with local issues identified to RVC <i>(with a cap of 400 points in one year)</i>
GA17	50 – 100 points; (100 points maximum)	For planning/goal setting session with RVC <i>(points assigned by RVC by October 1 or 2 weeks after the CRC, whichever is later)</i>
GA18	10 – 200 points; (200 points maximum)	For chapter interaction with local or state government to advocate policy related to buildings, engineering or construction. The total points shall be determined by the RVC based on effort
GA19	10 – 100 points; (100 points maximum)	For achieving goals established in goal-setting session with RVC <i>(points assigned by RVC by June 30)</i>
GA20	10 points; (100 points maximum)	For each GAC meeting to promote using an Energy Code based on ASHRAE standards with Energy Code contacts; must report to RVC

2019-20 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)

HISTORICAL CATEGORY

MINIMUM: 100 POINTS

PAR: 300 POINTS

Note: Histories about a system, standard, person, event or a company, outside the geographic area of the chapter are not acceptable for PAOE points unless a credible connection may be established by the Chapter Historian and approved by the Regional Historian. Histories for the Gold Ribbon Award shall be written by the Chapter Historian from information obtained by interviewing a person knowledgeable of the history being written or from personal knowledge of the history of the system, standard, person, event or company; or from detailed research as outlined in the document “How to Find Historical Document information.” All sources must be cited and referenced in a Bibliography attached at the end of the submittal document. Information obtained solely from electronic material or sources is not acceptable.

Points Related to Chapter Historical Activities:

H1	150 points; (150 points maximum)	For digitizing complete chapter historical archives posting on the chapter website and/or electronic storage and updating annually; (include a minimum of meeting minutes, monthly newsletters, listing of chapter executive inventory of historic items and memorabilia not scan-able and CRC reports)
H2	100 points; (100 points maximum)	For each history of a chapter, updates of the chapter history (for the last 3-5 years), and history of a system, standard, person, event or a company significant to the Chapter’s history (Society Gold Ribbon Award). (Note: A Chapter history must be completed before other histories can be submitted for the Gold Ribbon Award.)
H3	50 points; (50 points maximum)	For chapter historical display at CRC (updated annually or new display)
H4	50 points; (50 points maximum)	For creating a chapter timeline with annual updates adding previous year events and posting on the chapter website and/or electronic storage
H5	50 points; (50 points maximum)	For program on history as all or part of a monthly chapter meeting
H6	50 points; (no maximum)	For identifying and documenting any heating, refrigeration or air-conditioning plant, systems or buildings of historic interest within the boundaries of the Chapter ASHRAE members (<i>see criteria in note above</i>)
H7	50 points; (no maximum)	For each interview with Fellow ASHRAE member
H8	50 points; (50 points per individual; 300 points maximum)	For inviting Life members to one of the monthly chapter meetings
H9	25 points; (200 points maximum)	For publishing articles on chapter, company or member history in chapter newsletter, Society publication or chapter website (<i>8 newsletters</i>)

YEA/Diversity Activities:

H10	25 points; (50 points maximum)	For a local Chapter Historical activity performed by an actively engaged YEA member (YEA or Diversity, but not both)
H11	25 points; (50 points maximum)	For a local Chapter Historical activity performed by an actively engaged Diversity in ASHRAE member (YEA or Diversity, but not both)

Regional Historian Assigns/Enters the following points:

H12	100 points; (100 points maximum)	For the incoming Chapter Historian: attendance at the CRC workshop; or completing a “Review of Historical Committee Training PowerPoint” between the start of the CRC and the start of the new ASHRAE Society year on July
H13	100 points; (100 points maximum)	For a chapter historian serving in the position 2 years or more
H14	100 points; (100 points maximum)	For chapter historian participating in new historical based activities unique to the Region or Society; chapter needs to have Regional Historian’s prior approval for this activity to qualify
H15	100 points; (no maximum)	For each leadership recall interview, copy must be submitted to RVC before the next CRC
H16	50 – 100 points; (100 points maximum)	For planning/goal setting session with Regional Historian, including the preparation and submission of the respective Chapter’s Historical MBOs (<i>points assigned by Regional Historian by October 1 or 2 weeks after the CRC, whichever is later</i>)
H17	10 – 100 points; (100 points maximum)	For achieving goals established in goal-setting session with Regional Historian (<i>points assigned by Regional Historian by June 30</i>)

2019-20 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)

MEMBERSHIP PROMOTION CATEGORY

MINIMUM: 500 POINTS

PAR: 800 POINTS

**All end of the year reports are run on July 2nd or the next business day for the June 30 results*

Efficient use of volunteers' time:

MP1	200 points; (200 points maximum)	If Society membership delinquencies in chapter are 2% or less of total Chapter Area Assigned Members <i>(as of June 30*)</i>
MP2	50 points; (50 points maximum)	If Membership Promotion Committee size is 5 or 3% of chapter members <i>(whichever is less as of June 30*)</i> with one committee member serving as the Retention Chair, and whose primary responsibility is member retention
MP3	50 points; (100 points maximum)	For Membership Promotion event at chapter meeting for specific organized MP event (e.g., member bring a member, etc.)
MP4	25 points; (300 points maximum)	For retention of each new member <i>(dues paid second and third year)</i>
MP5	25 points; (no maximum)	For each member who rejoins or is reinstated after being cancelled for more than one year
MP6	10 points; (no maximum)	For each upgrade from associate to member
MP7	5 points; (50 points maximum)	For recognition of new members and advancements at each chapter meeting
MP8	5 points; (150 points maximum per year)	For each non-member attendee invited (through e-mails, personal invitations, phone calls) to monthly dinners <i>(5 points for the first visit; 10 points for the second visit and 15 points for the third visit)</i>
MP9	50 points; (50 points maximum)	If MP chapter committee chair and chapter officers are comprised of individuals that report 3 or more different industry classifications
MP10	50 points; (100 points maximum)	For chapter who submit material such as an article, video or photo to ASHRAE's Keynotes Newsletter

RVC Assigns/Enters the following points:

MP11	300 points	If annual chapter goal (as assigned by RVC) is met <i>(50 additional points for each percent increase in area assigned member growth beyond annual goal)</i>
MP12	100 points; (100 points maximum)	For the incoming Chapter Membership Promotion committee chair or co-chair attending the MP CRC workshop and participating at the CRC
MP13	75 points; (75 points maximum)	For the incoming Chapter Membership Promotion committee chair or co-chair attending the MP centralized training
MP14	75 points; (75 points maximum)	For the incoming Chapter Membership Promotion committee chair or co-chair attending the MP centralized training and CRC
MP15	100 points; (100 points maximum)	For an MP Chair holding the position for 2 years or more
MP16	50 points; (100 points maximum)	For each Diversity in ASHRAE chapter activity
MP17	50 – 100 points; (100 points maximum)	For planning/goal setting session with RVC <i>(points assigned by RVC by October 1 or 2 weeks after the CRC, whichever is later)</i>
MP18	10 – 100 points; (100 points maximum)	For achieving goals established in goal-setting session with RVC <i>(points assigned by RVC by June 30)</i>

2019-20 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)

RP CATEGORY (<i>STAFF ASSIGNS POINTS</i>)		
MINIMUM: 800 POINTS		PAR: 1050 POINTS
Efficient use of volunteers' time:		
GOAL: Contributions considered towards a chapter <i>Goal</i> include gifts to ASHRAE, YEA ASHRAE Learning Institute, ASHRAE Research, and Scholarships held by the ASHRAE Foundation.		
EXCEPTIONS: Foundation gifts made as part of routine ongoing Foundation Solicitations.		
A chapter's <i>Goal</i> shall be set by each Region's DRC.		
Option 1:		
RP1	10 points; (1000 points maximum)	Earned by a chapter for each 1% of <i>Goal</i> attained – (100% of <i>Goal</i>) OR
Option 2:		
RP2	10 points	Earned for each dollar per area assigned member attained
RP3	20 additional points; (3000 points maximum)	For each dollar per area assigned member collected above the Society dollar per member Goal of \$75
RP4	15 points; (15 points maximum)	For Volunteer Committee Worksheet completed by <i>October 15</i> and sent to RVC and Staff. A minimum of 3 additional chapter members should comprise the RP Volunteer Committee
RP5	25 points; (25 points maximum)	For formal recognition of all Honor Roll level contributors from the prior year's campaign before December 31 (<i>Note: Recognition items must be ordered from headquarters by October 15 to qualify</i>)
RP6	100 points; (100 points maximum)	For Chapter Full Circle Award (<i>by November 15</i>)
RP7	10 points	Per Chapter BOG member who contributes at the Full Circle level <i>by November 15</i> , helping the Chapter achieve "Full Circle Plus." These points are only given if the Chapter completes the Chapter Full Circle.
RP8	200 points; (200 points maximum)	For achieving of 30 percent of goal <i>by December 31</i>
RP9	25 points; (50 points maximum)	For the RP promotional chapter meeting held <i>after December 31</i>
RP10	100 points; (100 points maximum)	For workshop attendance by current RP chair or RP co-chair (as listed on chapter roster) at an RP Committee approved RP training workshop
RP11	100 points; (100 points maximum)	For attendance by the current RP Chair or RP co-chair (as listed on chapter roster) at the CRCs minimum 2 hour RP workshop if Centralized Training is also attended
RP12	50 points; (50 points maximum)	For meeting or exceeding scholarship goal (<i>by March 31</i>)
RP13	100 points (100 points maximum)	For a succession plan for RP chair submitted to RP Staff and RVC by April 1
RP14	500 points; (500 points maximum)	For chapters who have reached goal (based on receipts at headquarters) <i>by June 15</i>
RP15	300 points; (300 points maximum)	For reaching Challenge Goal (105% of <i>High Five</i> or 120% Goal)
RP16	250 points	For each new Golden Circle level or higher investment acquired and credited to the chapter (as determined by the RVC & RP ExCom rules).
RP17	200 points; (200 points maximum)	Apex Award
RP18	150 points	For each renewed Golden Circle Investor credit divided by number of chapters recognized in accordance with RP ExCom guidelines
RP19	100 points	For new <i>High Five</i> level of contributions
RP20	50 points	Per Special Event held by a Chapter where over 75% of profits are donated to the RP Campaign. (<i>To qualify as a Special Event profits must meet or exceed \$500.</i>)
RP21	50 points	For each endowed contribution (\$1,000 minimum)
RP22	10 points	Per \$ per/member for chapters who meet or exceed \$50 per/member and reach or exceed Goal

2019-20 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)

STUDENT ACTIVITIES CATEGORY		
MINIMUM: 500 POINTS		PAR: 800 POINTS
Efficient use of volunteers' time:		
SA1	50 points; 300 points maximum	For conducting a K-12 STEM activity
SA2	50 points per joint activity; (300 points maximum)	For conducting a joint K-12 STEM activity with representatives of other societies (i.e. Boy Scouts, Girl Scouts, NAWIC, AIA, ACE Mentorship, etc.) (50 points per joint activity)
Investment in Student Activities:		
SA3	$30\sqrt{D/M}$ for chapter investment in student activities D = Dollars contributed (any support of a student member, e.g. scholarships, dinners, meeting travel, etc.) M = Area Assigned Members <i>Student Activities Chapter Chairs may use the end of the year (June 30) report to calculate points</i>	
General Student Branch Involvement:		
SA4	100 points; (500 points maximum)	For each member that hires an intern from the ASHRAE Internship webpage
SA5	100 points; (no maximum)	For establishing a new student branch or reactivating an inactive student branch
SA6	50 points; (no maximum)	If net student membership for the chapter exceeds that of previous year
SA7	50 points; (500 points maximum)	Per \$100 spent subsidizing the cost of transportation, hotel and registration for sponsorship of the student members who attend the ASHRAE Winter Meeting
SA8	50 points; (no maximum)	For each chapter scholarship awarded to a tech or undergraduate engineering student (<i>minimum of \$100 scholarship award</i>)
SA9	50 points; (no maximum)	For each active student branch where the faculty advisor is an active chapter member
SA10	50 points; (no maximum)	Per active student branch that submits the student branch <i>report by May 31</i>
SA11	50 points; (300 points maximum)	For each method of tracking student members permanent contact information (cell phone, Personal email, linked in, etc.) and reported to your RVC and MP Chapter Chair
SA12	25 points; (250 points maximum)	For each student member who posts their resume to the ASHRAE Internship webpage
SA13	25 points; (200 points maximum)	For each ASHRAE Student member, enrolled in engineering college, undergraduate or tech school, that is placed in an ASHRAE related summer intern job or part-time job during school semester by an ASHRAE member
SA14	25 points; (no maximum)	For chapter providing formal recognition of student branch advisors to university administration or dean of engineering
SA15	25 points; (no maximum)	For each National Engineers' Week activity or equivalent non-US activity
SA16	25 points; (50 points maximum)	For each chapter activity with student branch (e.g. Student Night meetings, technical programs, technical tours)
SA17	25 points; (no maximum)	For each post high school activity in which one or more chapter member participates
SA18	20 points; (40 points maximum)	For meeting with faculty of engineering college or tech school for the purpose of establishing a student branch
SA19	100 points; (300 points maximum)	For each Building EQ submittal where a student branch assists with the work as overseen by a chapter member(s)
Globalization:		
SA20	150 points; (no maximum)	For establishing a relationship with a collaborative student branch in another country
SA21	150 points	For chapter who has a student branch that teams with a collaborative student branch in another country to compete in the ASHRAE Student Design Competition (Note: These points are in addition to points earned in SA23 below.)
SA22	100 points; (100 points maximum)	For conducting a live remote student branch meeting or other similar program with a student branch in another country (Note: This does not include design competition meetings.)

2019-20 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)

Meetings:		
SA23	50 points	For chapter who has a student member compete in the ASHRAE Student Design Competition (points doubled if Student Design Competition Entry uses Building EQ)
SA24	25 points; (no maximum)	For each student member attending the Winter Conference Student Program
SA25	10 points each regional meeting; 5 points each chapter meeting (maximum 300 points)	For each ASHRAE student member attending and registering for a chapter monthly meeting or a regional meeting or CRC
SA26	10 points; (no maximum)	For each time a student branch advisor attends a host chapter monthly meeting, a regional meeting or a Society level meeting
SA27	25 points; (no maximum)	For each K-12/STEM student activity promoting engineering to and for girls
SA28	25 points; (no maximum)	For each K-12/STEM Chapter Leadership Award qualifying event or activity
<p>*K-12/STEM Leadership Award: This is a pass through award presented at the CRC by the RVC-SA. Criteria for the award is for all Chapter Officers plus the K-12/STEM Champion to attend and participate in at least one K-12/STEM event. If the chapter does not have a K-12/STEM Champion, then the SA chair must attend.</p>		
Student Retention		
SA29	50 points (no maximum)	For each student member that transfers from student member to Associate member after graduation
SA30	50 points (no maximum)	For each student member that transfers from student member to Associate member via SmartStart
SA31	50 points (no maximum)	For each current student member that renews their ASHRAE student membership.
SA32	25 points (25 points maximum)	For any chapter member mentoring a team (e.g. ASHRAE Grant, Design Competition, Chapter involvement, student branch support)
RVC Assigns/Enters the following points:		
SA33	100 points; (100 points maximum)	For the incoming Chapter Student Activities committee chair attending the SA Centralized Training
SA34	100 points; (100 points maximum)	For the incoming Chapter Student Activities committee chair attending the SA CRC workshop
SA35	50 – 100 points; (100 points maximum)	For planning/goal setting session with RVC (<i>points assigned by RVC by October 1 or 2 weeks after the CRC, whichever is later</i>)
SA36	50 points; (no maximum)	For chapters that submit a Undergraduate Grants application (<i>per application</i>)
SA37	25 points; (no maximum)	For assigning a K-12/STEM Champion <i>by October 1 or 2 weeks after the CRC, whichever is later (points assigned by RVC)</i>
SA38	25 points; (25 points maximum)	For chapter that submits a Student Activities Achievement Award nomination (<i>points assigned by RVC</i>)
SA39	25 points; (25 points maximum)	For chapters that submits a Student Branch Advisor of the Year Award nomination (<i>points assigned by RVC</i>)
SA40	10 – 100 points; (100 points maximum)	For achieving goals established in goal-setting session with RVC (<i>points assigned by RVC by June 30</i>)

2019-20 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)

YOUNG ENGINEERS IN ASHRAE (YEA) CATEGORY

MINIMUM: 300 POINTS

PAR: 800 POINTS

Membership

YEA1	25 points; (200 points maximum)	For each new member who qualifies as YEA (who were not student transfers)
YEA2	25 points (200 points maximum)	For any YEA member involved with a Membership Promotion program or event
YEA3	100 points; (100 maximum)	For increasing YEA membership over the Society year by 5%

Technical Committees

YEA4	25 points; (no maximum)	For each YEA member who is a provisional corresponding member or corresponding member of an ASHRAE TC (points per YEA member, not per committee)
YEA5	200 points; (no maximum)	For each YEA member who is a voting member of an ASHRAE TC, SPC, SSPC (Participation on a TC can be verified from each TC roster or the ASHRAE Committee Participation by Region Report which can be provided by each DRC. Points per YEA member, not per committee)

YEA Program Attendance

YEA6	300 points; (600 points maximum)	For each YEA member who attends YEA Leadership Weekend, YEA Leadership International, YEA Leadership 2.0, Leadership U or LeaDRS program during the Society year
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Awards and Submission Activities:

YEA7	50 points; (200 points maximum)	For each nomination for any Society-level YEA Award: Developing Leader, Award of Individual Excellence – Professional Development, Award of Individual Excellence – Personal Development, Award of Individual Excellence – Outreach, ASHRAE New Faces.
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Meetings, Presentations or Events:

YEA8	25 points; (100 points maximum)	For each YEA event at chapter meeting or separate organized YEA event
YEA9	25 points; (100 points maximum)	For each YEA activity outside of a chapter meeting that also includes a technical component, i.e., presentation, panel discussion, technical tour, etc.
YEA10	25 points; (100 points maximum)	For chapter promoting with flyer, newsletter, Chapter announcement at least 2 weeks in advance outside of chapter meeting each YEA activity such as meeting with college students, social event that promotes ASHRAE membership

Chapter Operations and Activities

YEA11	100 points; (300 points maximum)	For each chapter officer or board of governors member who is a YEA member (BOG position must appear on CIQ)
YEA12	75 points; (225 points maximum)	For each YEA member assigned to a Chair position
YEA13	50 points; (150 points maximum)	For each YEA member assigned to a committee position to provide YEA ideas and participation

Student Activities

YEA14	25 points (200 points maximum)	For each YEA member involved with a Student Activity program or event
YEA15	25 points (50 points maximum)	For each presentation about the Young Engineers in ASHRAE (YEA) program to student members

RVC Assigns/Enters the following points

YEA16	100 points; (100 points maximum)	For the incoming Chapter YEA committee chair or co-chair attending the YEA CRC workshop and participating at the CRC
YEA17	50 points; (50 points maximum)	For a YEA Chapter Chair issuing a set of MBOs to YEA Regional Vice Chair

**PAOE 2019-2020
AREA ASSIGNED MEMBERS
(AS OF JULY 2, 2019)**

Region Name	Chapter Code	Chapter Name	Members	Students
REGION I	001	BOSTON	974	105
REGION I	003	RHODE ISLAND	105	6
REGION I	004	CONNECTICUT	497	34
REGION I	006	LONG ISLAND	284	20
REGION I	007	NEW JERSEY	584	23
REGION I	008	NEW YORK	981	59
REGION I	009	NORTHEAST	271	6
REGION I	010	CENTRAL NEW YORK	239	25
REGION I	011	ROCHESTER	248	13
REGION I	012	NIAGARA FRONTIER	177	8
REGION I	111	CHAMPLAIN VALLEY	122	10
REGION I	118	MAINE	181	18
REGION I	129	TWIN TIERS	101	33
REGION I	146	BI-STATE	195	54
REGION I	152	GRANITE STATE	149	1
REGION II	013	QUEBEC	167	46
REGION II	014	MONTREAL	540	140
REGION II	015	OTTAWA VALLEY	427	45
REGION II	016	TORONTO	1081	195
REGION II	037	HAMILTON	273	41
REGION II	100	HALIFAX	185	4
REGION II	116	LONDON (CANADA)	123	44
REGION II	117	NB/PEI	152	20
REGION II	141	WINDSOR	69	19
REGION III	021	PHILADELPHIA	891	41
REGION III	022	CENTRAL PENNSYLVANIA	381	47
REGION III	023	JOHNSTOWN	59	6
REGION III	024	PITTSBURGH	309	92
REGION III	025	BALTIMORE	742	9
REGION III	026	NATIONAL CAPITAL	995	43
REGION III	027	HAMPTON ROADS	170	18
REGION III	028	RICHMOND	347	4
REGION III	098	LEHIGH VALLEY	140	1
REGION III	125	ROANOKE	156	6
REGION III	134	ANTHRACITE	99	1

**PAOE 2019-2020
AREA ASSIGNED MEMBERS
(AS OF JULY 2, 2019)**

REGION IV	029	NORTH PIEDMONT	195	10
REGION IV	030	SOUTHERN PIEDMONT	359	38
REGION IV	031	SOUTH CAROLINA	143	9
REGION IV	032	ATLANTA	992	118
REGION IV	097	GREENVILLE	184	14
REGION IV	106	TRIANGLE	459	53
REGION IV	113	CHARLESTON	143	41
REGION V	038	CLEVELAND	332	6
REGION V	039	COLUMBUS	373	20
REGION V	040	CINCINNATI	264	11
REGION V	041	DAYTON	210	32
REGION V	042	TOLEDO	114	9
REGION V	043	CENTRAL INDIANA	333	74
REGION V	044	EVANSVILLE	54	0
REGION V	045	DETROIT	575	40
REGION V	047	WESTERN MICHIGAN	338	59
REGION V	090	AKRON/CANTON	145	6
REGION V	103	NORTHERN INDIANA	76	37
REGION V	120	FORT WAYNE	74	0
REGION VI	048	WISCONSIN	350	18
REGION VI	049	ILLINOIS	1225	96
REGION VI	050	CENTRAL ILLINOIS	133	19
REGION VI	051	IOWA	307	19
REGION VI	052	MINNESOTA	878	33
REGION VI	054	ST LOUIS	672	34
REGION VI	095	MADISON	265	12
REGION VI	107	NORTHEAST WISCONSIN	153	3
REGION VI	115	LA CROSSE AREA	128	0
REGION VI	123	MISSISSIPPI VALLEY	104	1
REGION VI	159	CEDAR VALLEY	83	0
REGION VI	606	UNASSIGNED REGION VI	5	0
REGION VII	055	LOUISVILLE	185	5
REGION VII	056	MEMPHIS	171	0
REGION VII	057	BIRMINGHAM	250	33
REGION VII	058	MOBILE	50	4
REGION VII	059	NEW ORLEANS	124	3

**PAOE 2019-2020
AREA ASSIGNED MEMBERS
(AS OF JULY 2, 2019)**

REGION VII	060	BATON ROUGE	91	5
REGION VII	061	MISSISSIPPI	94	3
REGION VII	088	NASHVILLE	333	17
REGION VII	099	EAST TENNESSEE	213	17
REGION VII	114	TENNESSEE VALLEY	88	10
REGION VII	128	BLUEGRASS	112	8
REGION VII	130	NORTHWEST FLORIDA	62	7
REGION VII	133	NORTH ALABAMA	56	2
REGION VII	192	WEST VIRGINIA	78	68
REGION VIII	062	ARKANSAS	235	31
REGION VIII	064	HOUSTON	766	82
REGION VIII	065	ALAMO	232	26
REGION VIII	066	AUSTIN	363	19
REGION VIII	067	DALLAS	707	12
REGION VIII	068	CENTRAL OKLAHOMA	287	41
REGION VIII	069	NORTHEASTERN OKLAHOMA	198	3
REGION VIII	070	FORT WORTH	296	24
REGION VIII	071	WEST TEXAS	83	40
REGION VIII	091	EAST TEXAS	125	15
REGION VIII	154	SOUTH TEXAS	63	7
REGION VIII	165	MEXICO CITY	102	9
REGION VIII	166	MONTERREY	134	137
REGION VIII	173	GUADALAJARA	31	1
REGION VIII	208	NORTHWEST ARKANSAS	129	0
REGION IX	053	KANSAS CITY	661	134
REGION IX	072	EL PASO	49	4
REGION IX	073	ROCKY MOUNTAIN	953	49
REGION IX	074	UTAH	321	27
REGION IX	075	NEBRASKA	375	23
REGION IX	076	WICHITA	139	17
REGION IX	077	NEW MEXICO	151	10
REGION IX	093	SOUTH DAKOTA	125	21
REGION IX	127	BLACK HILLS	51	5
REGION IX	131	BIG SKY	122	24
REGION IX	135	IDAHO	166	21
REGION IX	148	PIKES PEAK	127	3
REGION IX	150	OZARKS	73	29

**PAOE 2019-2020
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REGION X	081	SACRAMENTO VALLEY	287	37
REGION X	082	GOLDEN GATE	898	71
REGION X	083	SAN JOAQUIN	112	23
REGION X	084	SOUTHERN CALIFORNIA	703	78
REGION X	085	SAN DIEGO	362	14
REGION X	086	CENTRAL ARIZONA	432	35
REGION X	087	TUCSON	101	20
REGION X	092	SOUTHERN NEVADA	158	12
REGION X	101	SAN JOSE	308	34
REGION X	105	ORANGE EMPIRE	397	30
REGION X	108	HAWAII	248	11
REGION X	126	NORTHERN NEVADA	93	2
REGION X	144	SIERRA DELTA	50	1
REGION X	155	TRI COUNTY	78	8
REGION XI	017	MANITOBA	183	2
REGION XI	018	SOUTHERN ALBERTA	387	11
REGION XI	019	NORTHERN ALBERTA	281	34
REGION XI	020	BRITISH COLUMBIA	573	43
REGION XI	078	INLAND EMPIRE	146	27
REGION XI	079	PUGET SOUND	799	54
REGION XI	080	OREGON	608	82
REGION XI	096	REGINA	103	38
REGION XI	102	SASKATOON	109	35
REGION XI	122	ALASKA	190	6
REGION XI	145	VANCOUVER ISLAND	96	17
REGION XII	034	JACKSONVILLE	242	14
REGION XII	035	FLORIDA WEST COAST	410	24
REGION XII	036	MIAMI	200	14
REGION XII	094	CENTRAL FLORIDA	338	36
REGION XII	104	GOLD COAST	203	43
REGION XII	109	SPACECOAST	89	16
REGION XII	110	PUERTO RICO	86	8
REGION XII	139	SOUTHWEST FLORIDA	123	5
REGION XII	172	BRASIL	178	148
REGION XII	178	ARGENTINA	120	56
REGION XII	190	COLOMBIA	63	42

**PAOE 2019-2020
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REGION XII	196	CHILE	54	21
REGION XII	199	ECUADOR	50	76
REGION XII	202	PARAGUAY	52	18
REGION XII	209	ASHRAE CARICOM	72	0
REGION XII	213	SOUTH BRAZIL	50	71
REGION XIII	142	SINGAPORE	354	71
REGION XIII	143	HONG KONG	742	129
REGION XIII	149	MALAYSIA	226	146
REGION XIII	157	TAIWAN	116	74
REGION XIII	167	PHILIPPINES	184	428
REGION XIII	170	THAILAND	65	17
REGION XIII	183	INDONESIA	101	87
REGION XIII	194	JAPAN	184	3
REGION XIII	195	SOUTH KOREA	86	10
REGION XIII	198	MACAO	78	29
REGION XIV	168	HELLENIC	133	71
REGION XIV	176	DANUBE	113	45
REGION XIV	177	PORTUGAL	71	6
REGION XIV	182	SPAIN	188	52
REGION XIV	203	CYPRUS	40	1
REGION XIV	204	IRELAND	103	63
REGION XIV	205	UK MIDLANDS	113	58
REGION XIV	206	UK LONDON and SOUTH-EAST	284	15
REGION XIV	214	ISRAELI	66	0
REGION-AT-LARGE	158	INDIA	303	369
REGION-AT-LARGE	160	SAUDI ARABIA	169	10
REGION-AT-LARGE	161	CAIRO	90	212
REGION-AT-LARGE	162	LEBANESE	122	98
REGION-AT-LARGE	163	WESTERN INDIA	90	163
REGION-AT-LARGE	164	KUWAIT	51	26
REGION-AT-LARGE	169	ASHRAE BANGALORE	103	28
REGION-AT-LARGE	171	SRI LANKAN	112	21
REGION-AT-LARGE	174	PAKISTAN	109	28
REGION-AT-LARGE	175	ASHRAE FALCON	504	111
REGION-AT-LARGE	179	NORTHERN PAKISTAN	84	129
REGION-AT-LARGE	181	BAHRAIN	42	16

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REGION-AT-LARGE	184	QATAR ORYX	188	2
REGION-AT-LARGE	185	CHENNAI	99	130
REGION-AT-LARGE	186	PUNE	128	172
REGION-AT-LARGE	187	ASHRAE NIGERIA	85	85
REGION-AT-LARGE	188	ASHRAE MUMBAI	116	86
REGION-AT-LARGE	189	CENTRAL PAKISTAN	83	79
REGION-AT-LARGE	191	ASHRAE DECCAN	68	92
REGION-AT-LARGE	193	TURKISH	105	85
REGION-AT-LARGE	197	BANGLADESH	54	0
REGION-AT-LARGE	207	SOUTH AFRICA	151	1
REGION-AT-LARGE	210	FAISALABAD	29	0
REGION-AT-LARGE	211	PYRAMIDS	74	41
REGION-AT-LARGE	212	JORDAN	58	2