



## 2017-2018 PRESIDENTIAL NEWSLETTER

**DATE:** August 8, 2017

**TO:** Chapter Presidents  
ASHRAE Membership Promotion Committee  
ASHRAE Student Activities Committee  
ASHRAE Research Promotion Committee  
ASHRAE Chapter Technology Transfer Committee  
ASHRAE Grassroots Government Advocacy Committee  
Young Engineers in ASHRAE Committee  
Regional Historians  
Regional Electronic Communication Chairs  
Region Members Council Representatives  
Assistant Regional Chairs  
Board of Directors

**FROM:** Bjarne W. Olesen 

**SUBJECT: PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)**

ASHRAE members and chapters continue to be the backbone of our Society. You play such a vital role in helping ASHRAE to achieve its goals and mission. Through collective and collaborative efforts, ASHRAE chapters are the global driver of volunteer activity in our HVAC&R industry.

Our theme for 2017 – 2018, 'Extending Our Community,' will focus on globalization and establishing relationships in other countries with chapters and student branches. We want each chapter and student branch to embrace and reach out to others in the global community and earn PAOE points while doing it. Invite a DL from another country, conduct live remote chapter or student branch meetings with other countries. Our ability to collaborate is the driving force behind our theme and is incorporated into this year's PAOE program.

A new numbering system has been added to the PAOE program to better identify PAOE line items. There are eight PAOE categories included this year: Chapter Operations, Chapter Technology Transfer, Grassroots Government Advocacy, Historical, Membership Promotion, Research Promotion, Student Activities and Electronic Communications (new). To achieve PAOE, the chapter must earn the minimum points in five of the following six categories: Chapter Operations, Chapter Technology Transfer, Grassroots Government Advocacy, Membership Promotion, Research Promotion, and Student Activities. Please refer to the criteria specified in each of the categories for calculating the PAOE points. For additional information or clarification, consult the PAOE Frequently Asked Questions (FAQ) section on the ASHRAE website. Please note that appropriate documentation must be kept by the Chapter to support PAOE point input, and that "chair" is defined as the individual listed in the Chapter Information Questionnaire (CIQ) on file with Society.

I am excited that you will be part of our global collaboration and I appreciate the dedication, enthusiasm and hard work you bring to our Society. I look forward to working with you during the coming year as we extend globalization in our community.





## **2017-18 PAOE AWARDS**

Chapters must meet “minimum” by obtaining points in the PAOE categories, there are no maximum limits on points earned however some line items are capped.

PAOE	Minimum in 5 of the following 6 categories: Chapter Operations, Chapter Technology Transfer, Grassroots Government Advocacy, Membership Promotion, RP and Student Activities
Special Citation	Minimum in 5 of the 6 categories, with a minimum of 5,500 points
STAR	PAR in all categories
Honor Roll	PAOE for at least four consecutive years
High Honor Roll	STAR for at least four consecutive years
Premier	PAOE every year since the chapter's inception or since 1970; minimum of four years; chapter's first year is excluded

**Sustainability Activities Award:** A Chapter Sustainability Award in the form of a certificate is available for each chapter that obtains a total of at least 200 points from the items listed under Sustainability Activities in the Chapter Operations category of PAOE. The Chapter with the highest PAOE Sustainability point total (excludes the Community Sustainability Project points), will receive a Regional award in the form of a plaque and a certificate. The line items for Sustainability Activities are located in the Chapter Operations section of PAOE.

**Community Sustainability Project Award:** 500 points are entered by the DRC for chapters who participate in the Community Sustainability Project as outlined in the Chapter Operations section of the PAOE. An award will be presented to chapters who complete their community project during the 2017-2018 Society year. For more information, visit [www.ashrae.org/community](http://www.ashrae.org/community) to review the case studies, quick start guidelines and more.



## 2017-2018 ASHRAE PAOE REPORTING

### CHAPTER REPORTING

The Chapter President is responsible for reporting the points for the Chapter Operations category. Each Chapter Committee Chair is responsible for reporting the points for his/her respective category. The PAOE points are entered online by the Chapter President and Chapter Committee Chairs using your email address and password to login. The Chapter President and the Chapter Committee Chairs are responsible for ensuring that the data is entered and the final report completed by July 15, 2018. The Director and Regional Chairs (DRCs) and Regional Vice Chairs (RVCs) may access the website to obtain information for chapters in their Region and to enter points as indicated below.

November	Reflects October 31 results
January	Reflects December 31 results
March	Reflects February 28 results
April	Reflects March 31 results
May	Reflects April 30 results
June	Reflects May 31 results
<b>July 15</b>	June 30 results (reflects all final PAOE entries for the Society year)

### DRCs Assigns: Chapter Operations PAOE Points

#### RVCs Assigns Points in their respective PAOE category:


Chapter Technology Transfer  
Grassroots Government Advocacy  
Membership Promotion  
RP (points assigned by ASHRAE staff)  
Student Activities  
Electronic Communications (points assigned by RECC)  
Historical (points assigned by Regional Historian)

### ASHRAE HEADQUARTERS REPORTING

Beginning July 1 each Society year, PAOE will be available in dual form; the current Society year and the previous Society year. Chapters are able to enter PAOE points for both years during the month of July until the deadline date (July 15) for entering points of the previous year. The PAOE Point Summary data can be obtained for each chapter in the Region from the PAOE website. RP points will be calculated and entered by Headquarters staff.

# Instructions to Enter PAOE Points

## Instructions to Enter PAOE info:

1. From the ASHRAE Homepage, login using your email address and password.
2. Click on the Society Groups tab and select Chapters, then select Chapter Reports, PAOE and CIQ (on the left side of screen)
3. Click the Chapter's link
4. Mouse over and click on the PAOE icon (to the right of the Chapter name)
5. Be sure chapter's name appears in the drop down box. Select the PAOE year then choose the PAOE category to enter points. **Note year-to-date totals for each PAOE category.**
6. Use the Help button  for brief descriptions of the PAOE areas.
7. After selecting the PAOE Category, click on any subtitle for the line items to appear. Click again to show only the PAOE category. **Note: Chapters will not have access to the DRC Assigns, RVC Assigns, Regional ECC and Regional Historian Assigns categories.**

▼ Chapter Operations	Par: 1200	Min Points: 600	<b>Total Points: 0</b>
▶ Efficient use of volunteer's time:			
▶ Actual Building Performance – bEQ:			
▶ Planning			
▶ Meetings			
▶ Communications			
▶ YEA Activities			
▶ Sustainability Activities			
▶ DRC Assigns			
Chapter Technology Transfer	Par: 1050	Min Points: 450	<b>Total Points: 0</b>
Grassroots Government Advocacy	Par: 650	Min Points: 500	<b>Total Points: 0</b>
Historical Criteria	Par: 300	Min Points: 100	<b>Total Points: 0</b>
Membership Promotion	Par: 800	Min Points: 500	<b>Total Points: 0</b>
RP	Par: 1050	Min Points: 800	<b>Total Points: 0</b>
Student Activities	Par: 500	Min Points: 300	<b>Total Points: 0</b>



8. Click the plus sign (+) for any line item to add PAOE points. **Note year-to-date points for each line item entered.**
9. When points are entered, it records the person who entered the points, number of points, and when the points were entered.
10. When adding points, you can include a note for yourself or anyone who will be entering points in this category.
11. Click the Download icon and save as an Excel file on your computer, then open the file. All categories and points are listed in this report.
12. RP Points will continue to be entered by staff. For questions, contact: [RegionInfo@ashrae.org](mailto:RegionInfo@ashrae.org)

## 2017-2018 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)

<b>CHAPTER OPERATIONS CATEGORY</b>		
<b>MINIMUM: 600 POINTS</b> (Plus CIQ in 60 days prior to CRC; exception may be made by the DRC. The completed CIQ will represent the incoming chapter officers and chapter committee chairs for the next Society year.)		<b>PAR: 1200 POINTS</b>
<p><b>Explanation to reach Minimum for Chapter Operations:</b> To reach minimum, the Chapter Information Questionnaire (CIQ) must be complete and forwarded to DRC and Society 60 days prior to CRC. The completed CIQ will represent the incoming chapter officers and chapter committee chairs for the next Society year. The DRC is responsible for determining if criteria are met. All individuals serving in a chapter position must be an ASHRAE Member or Associate grade member (except Webmaster and Newsletter Editor who can be a student member; Affiliate grade for YEA). No person can serve in more than one officer position (exception, two positions for chapter with less than 75 members). A chapter officer may also serve in one committee chair position.</p>		
<b>Efficient use of volunteers' time:</b>		
CO1	100 points; (300 points maximum)	For each chapter member attending the Chapter Leadership Academy in the spring of 2018
CO2	100 points	For establishing a relationship with a collaborative chapter in another country
CO3	50 points; (50 points maximum)	For conducting chapter planning meeting prior to August 1 (all officers and committee chairs) (Note: Requires Chapters to provide a report of the plan to their DRC by August 1 to receive credit for this effort in addition to reporting into the PAOE accounting system.)
CO4	50 points; (minimum 1 hour of training; 100 points maximum)	For people skills, leadership training for chapter officers and future leaders at a chapter event ( <a href="#">click here: This is ASHRAE presentation</a> )
CO5	50 points; (minimum 1 hour of training; 100 points maximum)	For ASHRAE marketing training for chapter officers and future leaders ( <a href="#">click here: This is ASHRAE presentation</a> )
CO6	50 points; (50 points maximum)	For establishing a Refrigeration Committee with at least 2 members to promote Refrigeration
CO7	50 points; (50 points maximum)	For one Young Engineers in ASHRAE (YEA) member assigned to a committee to provide YEA ideas and participation
CO8	25 points; (25 maximum)	For the CRC Action Committee meeting and bringing completed Executive Session Worksheet to the Region's Caucus
<b>Actual Building Performance – bEQ:</b>		
CO9	100 points; (300 points maximum)	For each bEQ submittal generated by a student branch with assistance from a chapter member(s)
CO10	50 points; (200 points maximum)	For each chapter member that submits for a bEQ rating
CO11	25 points; (100 points maximum)	For each chapter member presentation on bEQ to an outside organization
<b>Planning:</b>		
CO12	75 points; (75 points maximum)	For GA, MP and YEA Chairs sitting on the Chapter CTT Committee to ensure chapter programs are developed relevant to the chapter membership
<b>Meetings:</b>		
CO13	100 points; (100 points maximum)	If annual attendance at meetings exceeds that of previous year by at least 10% (Attendance includes total for dinner, lunch or breakfast meetings where minimum 45 minute business or technical presentation or panel discussion is held. HVAC&R courses for continuing education, technical sessions, tours and social events are excluded.)
CO14	100 points; (100 points maximum)	For presenting the Technical Activities Committee presentation at chapter meeting
CO15	75 points; (maximum 2 events; 75 points maximum)	For organizing an employer recognition event to promote the benefits of ASHRAE membership for company members
CO16	50 points	For establishing or maintaining an operating chapter section (each section)
CO17	50 points; (150 points maximum)	For chapter publicity that includes issuing at least six (6) press releases or arranging one (1) or more TV appearances promoting the work of ASHRAE
CO18	50 points; (50 points maximum)	For establishing a chapter user group on modeling that has an active on-line forum or meets periodically (at least 4 times) to provide education and mutual support
CO19	25 points; (100 points maximum)	If a chapter hosts a visit by Regional Officer, Society Officer or Society Board of Directors member to conduct employer dialogue/roundtable/recognition event (per key employer office visited)

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CO20	25 points; (50 points maximum)	For each separate social event
CO21	10 points; (no maximum)	For each chapter member who registers for a Winter or Annual Society meeting, including MP and SA Chapter chairs that attend (staff will send attendance reports for both meetings to chapters after the Annual meeting)
CO22	50 points	For hosting a meeting with IAQA
CO23	50 points; (50 points maximum)	For holding an Indoor Air Quality (topic) Chapter Meeting
CO24	25 points; (150 points maximum)	For chapter officers or committee chairs promoting ASHRAE membership to local companies (e.g. reception, one/one meeting, company presentation) in order to increase their support in ASHRAE
CO25	10 points	For each IAQA member that attends a Chapter Meeting
CO26	5 points; (100 points maximum)	For each Professional Development Hour (PDH) earned by a chapter member on a building science topic other than HVAC&R (e.g., fenestration, insulation, lighting)

### Communications:

CO27	100 points; (100 points maximum)	For maintaining database of Verification and Measurement information that includes energy usage analysis of built sustainable projects and publishing relevant information in Chapter newsletter or ASHRAE Journal
CO28	50 points; (100 points maximum)	For chapter promotion of ASHRAE products in chapter newsletter and communications (using ASHRAE staff produced materials)
CO29	10 points; (10 points per month; 120 points maximum)	For use of social media communication base (Twitter, Facebook, Basecamp, ASHRAExCHANGE, Line, Whatsapp, etc.)

### YEA Activities:

CO30	300 points; (600 points maximum)	For each YEA member who attends YEA Leadership Weekend, YEA Leadership International, YEA Leadership 2.0, Leadership Technical Weekend, Leadership U or LeaDRS program during the society year
CO31	100 points; (300 points maximum)	For each chapter officer or board of governors member who is a YEA member
CO32	25 points	For each YEA member who is a voting member of an ASHRAE TC (Participation on a TC can be verified from each TC roster or the ASHRAE Committee Participation by Region Report which can be provided by each DRC)

### Honors and Awards Activities:

CO33	50 points	For each nomination for the honor of Fellow grade, Distinguished Service Award, Exceptional Service Award, F. Paul Anderson, Louise and Bill Holladay Fellow Award, with the appropriate documentation in accordance with the procedures stated on the ASHRAE website
CO34	25 points; (25 points maximum)	For establishing and maintaining a chapter Honors and Awards Committee
CO35	20 points; (120 points maximum)	For each Chapter Service Award or Regional Award of Merit awarded to a chapter member during this fiscal year

### Sustainability Activities:

CO36	100 points	For each chapter sponsored presentation to a local, state or provincial government entity serving their Chapter area (e.g. school board, state or provincial legislative committee, state or provincial agency, city council, county board, etc.) on sustainability or energy related topics <i>(Points doubled if the topic is ASHRAE/USGBC/IES, Standard 189.1 or bEQ)</i>
CO37	50 points; (50 points maximum)	For establishing a Chapter Sustainability Committee that meets periodically that organizes at least two HVAC&R related sustainability activities per year
CO38	30 points	For each chapter program and chapter sponsored educational seminar having a clearly identified sustainability theme (e.g., energy efficiency, indoor air quality, high-performance buildings, etc.) <i>(Minimum 1 hour presentation; Points doubled if the topic is ASHRAE/USGBC/IES, Standard 189.1, bEQ program)</i>

**Please note for Sustainability Points:** A Chapter Sustainability Award is available for each chapter that obtains a minimum total of 200 points from the items listed above under Sustainability Activities. The chapter with the highest PAOE sustainability point total will receive a Regional award (excludes the Community Sustainability Project points).

### DRC Assigns/Enters the following points:

CO39	500 points; (500 points maximum)	For chapter sponsored community sustainability project or event in conjunction with a non-profit organization (Note: Examples of community sustainability projects are available online to assist.)
CO40	100 – 500 points; (500 points maximum)	For chapter sponsored community sustainability project publicity (outside of normal Chapter advertisements) that includes print, audio or electronic media at local, state, provincial, national or industry level promoting the work of ASHRAE and/or local chapter

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CO41	100 – 500 points; (500 points maximum)	For a Chapter Opportunity Fund proposal that is funded, in whole or in part, by the region
CO42	75 points; (75 points maximum)	For a planning/goal setting session with DRC resulting in written measurable objectives <i>(points assigned by DRC by October 1 or 2 weeks after the CRC, whichever is later)</i>
CO43	75 points; (75 points maximum)	For establishing and updating annually a chapter long term strategic plan (minimum of 3 years) with goals for chapter growth, leadership, and financial stability. Plan to be submitted to DRC for approval not later than January 1. (points awarded by DRC by May 15)
CO44	50 points	For each chapter officer who attends the CRC besides the Delegate and Alternate
CO45	50 points	For President-Elect attendance at President-Elect Training
CO46	50 points; (50 points maximum)	For a YEA Chapter Chair issuing a set of MBOs to YEA Regional Coordinator
CO47	25 points; (25 points maximum)	For the chapter nominating committee report (with all chapter officers & committee chair positions filled) distributed by the April 30 chapter meeting <i>(Points assigned by DRC by May 15)</i>
CO48	10 – 50 points; (50 points maximum)	For achieving goals established in planning session <i>(points assigned by DRC by June 30)</i>



## 2017-2018 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)

<b>CHAPTER TECHNOLOGY TRANSFER CATEGORY</b>		
<b>MINIMUM: 450 POINTS</b>		<b>PAR: 1050 POINTS</b>
<b>Efficient use of volunteers' time:</b>		
CT1	50 points	For a Chapter Technology Transfer Committee (actively handling Technical, Energy, Programs, and Refrigeration) with a minimum of two members
CT2	50 additional points	If CTT committee includes a refrigeration subcommittee chair
<b>Actual Building Performance:</b>		
CT3	100 points	For each Technology Award entry into Regional or Society competition (each Technology Award entry counted only once) <i>(100 additional points if the bEQ score is included as part of the Technology Award submission)</i>
CT4	100 points	For each Milton Garland Award of Comfort Cooling Award entry
CT5	100 points; (300 points maximum)	For each chapter program on building EQ
<b>Planning and Administrative Activities:</b>		
CT6	100 points	For inviting a DL from another country
CT7	50 points; (50 points maximum)	For completing and publishing meeting schedule and speakers by October 1 or 2 weeks after the CRC, whichever is later
CT8	50 points; (250 points maximum)	For maintaining submitting summary of speaker reviews regularly to CTTC RVC for use in regional speaker database
CT9	25 points; (100 points maximum)	For advertising of ASHRAE Certifications (e.g. Chapter Newsletter, Chapter Website, AIA Newsletter, etc.)
CT10	25 points	For submitting DL event summary critique form within 15 days of DL visit
<b>Awards and Submission Activities:</b>		
CT11	50 points	For each ASHRAE publication (e.g. Handbook chapter, Standard, design guide, ASHRAE Journal article) authored, co-authored, or translated by Chapter members and submitted to the cognizant group for publication. <i>(Points doubled if authored by ASHRAE Fellow, if the article is on a refrigeration oriented theme, a residential oriented theme, developing economies or if it is performed by a YEA member.)</i> Note: Requests to translate any ASHRAE publication must be submitted in advance to ASHRAE's Publisher/Director of Publications and Education
CT12	100 points	For each Technology Award entry into Chapter competition <i>(Points doubled if submitted by a YEA member)</i>
CT13	25 points; (300 points maximum)	For each article (minimum 250 words) on a technical, business, legal or management topic (other than those announcing a program) published in a chapter newsletter or posted on a chapter website <i>(maximum of two articles per month)</i>
<b>Meetings, Presentations or Events:</b>		
CT14	100 points; (300 points maximum)	For each 3-hour PDH seminar or webcast presentation (live or delayed) sponsored/hosted by the chapter
CT15	100 points	For each joint meeting with AIA, USGBC, IES, or other HVAC&R-related organization, and/or other engineering society (or other equivalent organization) or any other HVAC&R-related topic <i>(25 additional points if the joint meeting is held with other refrigeration industry-related societies, e.g., RSES or IIAR)</i>
CT16	100 points; (600 points maximum)	For each 3-hour seminar sponsored/hosted by the chapter on a building science topic other than HVAC&R
CT17	100 points	For each individual who earns an ASHRAE certification during the Society President's term (An additional 50 points is added for each member who renews their ASHRAE certification during the Society President's term.)
CT18	100 points	For conducting a live remote chapter meeting organized together with a chapter from another country
CT19	50 points	For each chapter program on natural or low GWP refrigerants, safe refrigerant use and/or refrigeration fluids (e.g. Standard 15 and/or 34, future refrigerants)
CT20	50 points; (200 points maximum)	For each program by a DL under a non-allocated visit
CT21	50 points; (50 points maximum)	For holding at least eight monthly chapter meetings per year with at least six including ASHRAE industry related programs
CT22	50 points	For refrigeration tour to an industrial food or beverage processing plant, low temperature refrigeration manufacturing facility or plant, cold storage warehouse or modern supermarket

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CT23	50 points; (100 points maximum)	For each chapter member that also serves on an ASHRAE TC to give a presentation at their local chapter meeting that explains the function of technical committees (handbook chapters, standards, research, etc.) using a presentation template developed by TAC and posted at <a href="http://www.ashrae.org/tcs">www.ashrae.org/tcs</a> under heading "General TC Information"
CT24	50 points; (100 points maximum)	For each chapter program on Indoor Air Quality/Environmental Health (Points doubled if related to a Residential project)
CT25	25 points	For each program on refrigeration, business, management, developing economies or legal education ( <i>minimum 45 minute presentation; maximum 2 per subject area</i> )
CT26	25 points	For each technical tour with a 30 minute presentation
CT27	50 points; (200 points maximum)	For each chapter presentation (minimum 15 minutes) given by an ASHRAE voting or corresponding Technical Committee (TC), Task Group (TG) or Standards Project Committee (SPC) member on status of one particular TC's, TG's or SPC's efforts (Research activities, Standards activities, Handbook activities, etc.) Points doubled if the presenter is part of the Refrigeration Committee, Residential Committee or a YEA member
CT28	25 points	For each chapter monthly meeting held where continuing education credits (e.g. PDHs, CEUs) are provided for attendees
<b>RVC Assigns/Enters the following points:</b>		
CT29	100 points; (100 points maximum)	For the incoming Chapter CTT committee chair attending the CTTC CRC workshop
CT30	100 points	For submitting Donald A. Siller Refrigeration Award application
CT31	100 points	For submitting Chapter Program Star Award or Dan Mills Technical Award application
CT32	50 – 100 points; (100 points maximum)	For planning/goal setting session with RVC ( <i>points assigned by RVC by October 1 or 2 weeks after the CRC, whichever is later</i> )
CT33	10 – 100 points; (100 points maximum)	For achieving goals established in goal-setting session with RVC ( <i>points assigned by RVC by June 30</i> )

**2017-2018 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)**

<b>ELECTRONIC COMMUNICATIONS</b>		
<b>MINIMUM: 250 POINTS</b>		<b>PAR: 500 POINTS</b>
<b>Efficient use of volunteers' time:</b>		
EC1	25 points; (225 points maximum)	For updating and adding new information to a chapter website, initial update by October 1
EC2	2 points; (200 points maximum)	For making a post on a social media; duplicate post on multiple mediums counts as one post
EC3	2 points; (2 points per 1 percent; 200 points maximum)	For each percentage of chapter's total membership that follows or provides other similar indication of involvement with one of chapter's social media pages; only the social media site with the largest following is counted
EC4	5 points; (50 points maximum)	For promotion of local student branches via separate page or link to student branch page on the main chapter website
EC5	5 points; (25 points maximum)	For listing links to ASHRAE.org webpages and other related sites like Join ASHRAE and Donate to ASHRAE
<b>RECC Assigns/Enters the following points:</b>		
EC6	100 points; (100 points maximum)	For Chapter ECC Chair who attends the CRC ECC workshop
EC7	50 points; (50 points maximum)	For Chapter ECC/Webmaster serving a second or higher year in the position
EC8	100 points; (100 points maximum)	For planning/goal setting session with RECC by October 1 or 2 weeks after the CRC, whichever is later
EC9	100 points; (100 points maximum)	For achieving goals established in goal-setting session with RECC
EC10	25 points; (25 points maximum)	For listing Site Designation in the following format, "ASHRAE (registered symbol)(Chapter Name)Chapter"
EC11	50 points; (50 points maximum)	For listing Disclaimer on homepage as specifically listed in the current ASHRAE Web Policy document with <a href="http://www.ashrae.org">www.ashrae.org</a> address linked to the Society homepage
EC12	25 points; (25 points maximum)	For listing current webmaster, contact email address and latest revision on homepage

## 2017-2018 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)

GRASSROOTS GOVERNMENT ADVOCACY CATEGORY		
<b>MINIMUM: 500 POINTS</b>		<b>PAR: 650 POINTS</b>
<b>Efficient use of volunteers' time:</b>		
GG1	50 points; (50 points maximum)	For establishing and maintaining a chapter Grassroots Government Advocacy Committee with at least 2 members to promote ASHRAE with state, provincial, and local government
GG2	50 points; (minimum 1 hour of training; 100 points maximum)	For grassroots government advocacy training for chapter officers and future leaders
<b>Administrative and Training Activities:</b>		
GG3	150 points; (150 points maximum)	For establishing and annually updating a list of government officials (at any level of government relevant to buildings, engineering or construction, including building officials, school system facility staff, state energy code officials, etc.) along with their contact information. <i>(List must be sent to RVC by December 15 or date assigned by RVC)</i>
<b>Awards and Submission Activities:</b>		
GG4	100 points	For each Chapter Government Activities Award entry into Society competition <i>(each Award entry counted only once)</i>
GG5	50 points	For each Chapter Government Activities Award entry into Regional competition <i>(each Award entry counted only once)</i>
GG6	50 points	For each article on a grassroots government activities-related (e.g., state provincial, or local legislative or regulatory issue) published in a chapter newsletter or posted on a chapter website with copy sent to RVC <i>(maximum of two articles per month)</i>
<b>Meetings, Presentations or Events:</b>		
GG7	300 points; (1200 points maximum)	For each building located within the area used to determine the Chapter's area assigned members receiving a Building Energy Quotient (bEQ) rating if the Chapter promoted bEQ
GG8	100 points; (1000 points maximum)	For each announced and promoted or held joint chapter meeting with local, state, or provincial government entity to discuss a built environment or HVAC&R industry-related topic
GG9	100 points; (800 points maximum)	For each documented personal contact (meeting) by a chapter member with government officials (at any level of government relevant to buildings, engineering or construction, including building officials, school system facility staff, state energy code officials, etc.) with the goal of promoting ASHRAE related subjects or Chapter goals and objectives, with notification sent to the ASHRAE Government Affairs Office <i>(Points doubled if the chapter promotes current or recently updated ASHRAE Standards, ASHRAE certifications or bEQ)</i>
GG10	100 points	For each National Engineers' Week or non-US equivalent activity that promotes Engineering
GG11	100 points; (600 points maximum)	For promotion of ASHRAE certification programs with government officials, engineers, personal presentations, newsletters
GG12	50 points; (50 points maximum)	For maintaining a current listing of local and state Energy code(s) for entities within chapter area; include contacts for people managing the Energy Code(s)
GG13	50 points; (100 points maximum)	For each Chapter program on the topic of government activities <i>(minimum 45 minute presentation; maximum 2)</i>
<b>RVC Assigns/Enters the following points:</b>		
GG14	300 points; (300 points maximum)	For a complete application submitted to the GGAC for the Government Affairs Award
GG15	200 points	For the incoming Chapter GGA committee chair attending the GGAC CRC workshop <i>(50 points for chapter representative other than the chair who is a senior officer or member of GGAC)</i>
GG16	100 points	For chapter GGAC chair continuing a second year as chair <i>(200 points for an additional year with a cap of 300 points in one year)</i>
GG17	100 points; (400 points maximum)	For chapter submitting report(s) with local issues identified to RVC <i>(with a cap of 400 points in one year)</i>
GG18	50 – 100 points; (100 points maximum)	For planning/goal setting session with RVC <i>(points assigned by RVC by October 1 or 2 weeks after the CRC, whichever is later)</i>
GG19	10 – 200 points; (200 points maximum)	For chapter interaction with local or state government to advocate policy related to buildings, engineering or construction. The total points shall be determined by the RVC based on effort
GG20	10 – 100 points; (100 points maximum)	For achieving goals established in goal-setting session with RVC <i>(points assigned by RVC by June 30)</i>
GG21	10 points; (100 points maximum)	For each GGAC meeting to promote using an Energy Code based on ASHRAE standards with Energy Code contacts; must report to RVC

## 2017-2018 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)

### HISTORICAL CATEGORY

**MINIMUM: 100 POINTS**

**PAR: 300 POINTS**

**Note:** Histories about a system, standard, person, event or a company, outside the geographic area of the chapter are not acceptable for PAOE points unless a credible connection may be established by the Chapter Historian and approved by the Regional Historian. Histories for the Gold Ribbon Award shall be written by the Chapter Historian from information obtained by interviewing a person knowledgeable of the history being written or from personal knowledge of the history of the system, standard, person, event or company; or from detailed research as outlined in the document "How to Find Historical Document information." All sources must be cited and referenced in a Bibliography attached at the end of the submittal document. Information obtained solely from electronic material or sources is not acceptable.

**Points Related to Chapter Historical Activities:**

H1	150 points; (150 points maximum)	For digitizing complete chapter historical archives posting on the chapter website and/or electronic storage and updating annually; (include a minimum of meeting minutes, monthly newsletters, listing of chapter executive inventory of historic items and memorabilia not scan-able and CRC reports)
H2	100 points; (no limit)	For each leadership recall interview, copy must be submitted to RVC before the next CRC
H3	100 points; (100 points maximum)	For each history of a system, standard, person, event or a company significant to the Chapter's history (Society Gold Ribbon Award)
H4	50 points; (50 points maximum)	For chapter historical display at CRC (updated annually or new display)
H5	50 points; (50 points maximum)	For creating a chapter timeline with annual updates adding previous year events and posting on the chapter website and/or electronic storage
H6	50 points; (50 points maximum)	For program on history as all or part of a monthly chapter meeting
H7	50 points	For identifying and documenting any heating, refrigeration or air-conditioning plant, systems or buildings of historic interest within the boundaries of the Chapter ASHRAE members ( <i>see criteria in note above</i> )
H8	50 points	For each interview with Fellow ASHRAE member
H9	50 points; (50 points per individual; 300 points maximum)	For inviting Life members to one of the monthly chapter meetings
H10	25 points; (200 points maximum)	For publishing articles on chapter, company or member history in chapter newsletter, Society publication or chapter website ( <i>8 newsletters</i> )

**YEA/WiA Activities:**

H11	25 points; (50 points maximum)	For a local Chapter Historical activity performed by an actively engaged YEA member
H12	25 points; (50 points maximum)	For a local Chapter Historical activity performed by an actively engaged "Women in ASHRAE (WiA) member (Note: If a YEA member is female choose either YEA or WiA but not both.)

**Regional Historian Assigns/Enters the following points:**

H13	100 points; (100 points maximum)	For the incoming Chapter Historian: attendance at the CRC workshop; or completing a "Review of Historical Committee Training PowerPoint" between the start of the CRC and the start of the new ASHRAE Society year on July
H14	100 points; (100 points maximum)	For a chapter historian holding the position another consecutive year
H15	100 points; (100 points maximum)	For chapter historian participating in new historical based activities unique to the Region or Society; chapter needs to have Regional Historian's prior approval for this activity to qualify
H16	50 – 100 points; (100 points maximum)	For planning/goal setting session with Regional Historian, including the preparation and submission of the respective Chapter's Historical MBOs ( <i>points assigned by Regional Historian by October 1 or 2 weeks after the CRC, whichever is later</i> )
H17	10 – 100 points; (100 points maximum)	For achieving goals established in goal-setting session with Regional Historian ( <i>points assigned by Regional Historian by June 30</i> )

## 2017-2018 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)

### MEMBERSHIP PROMOTION CATEGORY

**MINIMUM: 500 POINTS**

**PAR: 800 POINTS**

*\*All end of the year reports are run on July 2<sup>nd</sup> or the next business day for the June 30 results*

**Efficient use of volunteers' time:**

MP1	200 points; (200 points maximum)	If Society membership delinquencies in chapter are 2% or less of total Chapter Area Assigned Members ( <i>as of June 30*</i> )
MP2	50 points; (50 points maximum)	If Membership Promotion Committee size is 5 or 3% of chapter members ( <i>whichever is less as of June 30*</i> ) with one committee member serving as the Retention Chair, and whose primary responsibility is member retention
MP3	50 points; (100 points maximum)	For Membership Promotion event at chapter meeting for specific organized MP event (e.g., member bring a member, etc.)
MP4	25 points; (300 points maximum)	For retention of each new member ( <i>dues paid second and third year</i> )
MP5	25 points	For each member who rejoins or is reinstated after being cancelled for more than one year
MP6	10 points	For each upgrade from associate to member
MP7	5 points; (50 points maximum)	For recognition of new members and advancements at each chapter meeting
MP8	5 points; (75 points maximum per monthly meeting)	For each non-member attendee invited (through e-mails, personal invitations, phone calls) to monthly dinners ( <i>5 points for the first visit; 10 points for the second visit and 15 points for the third visit</i> )

**YEA Activities:**

MP9	50 points; (100 points maximum)	For each YEA event at chapter meeting or separate organized YEA event
MP10	25 points; (100 points maximum)	For chapter promoting with flyer or brochure at least 4 weeks in advance outside of chapter meeting each YEA activity such as meeting with college students, social event that promotes ASHRAE membership ( <i>10 bonus points if joint meeting with Student Activities and Membership Promotion</i> )
MP11	25 points; (100 points maximum)	For each YEA activity outside of a chapter meeting that also includes a technical component, i.e., presentation, panel discussion, technical tour, etc.
MP12	25 points; (200 points maximum)	For each new member in Young Engineers in ASHRAE (YEA) category

**RVC Assigns/Enters the following points:**

MP13	300 points*	If annual chapter goal (as assigned by RVC) is met ( <i>50 additional points for each percent increase in area assigned member growth beyond annual goal</i> )
MP14	150 points*	For the incoming Chapter Membership Promotion committee chair attending the MP CRC workshop and participating at the CRC
MP15	100 points*	For the incoming Chapter Membership Promotion committee chair attending centralized training
MP16	100 points	For an MP Chair holding the position for a 2 <sup>nd</sup> or 3 <sup>rd</sup> year
MP17	50 – 100 points; (100 points maximum)	For planning/goal setting session with RVC ( <i>points assigned by RVC by October 1 or 2 weeks after the CRC, whichever is later</i> )
MP18	10 – 100 points; (100 points maximum)	For achieving goals established in goal-setting session with RVC ( <i>points assigned by RVC by June 30</i> )

\*Note: Our emphasis this year will be on recruitment and retention. Though not a new point category, this is measured by whether or not a chapter meets their growth goal, providing the highest amount of Membership Promotion PAOE points available. To ensure the most efficient use of volunteers' time, we highly encourage chapters to take advantage of our comprehensive training and strategic planning sessions available at CRC and at Centralized Training.

## 2017-2018 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)

RP CATEGORY (STAFF ASSIGNS POINTS)		
<b>MINIMUM: 800 POINTS</b>		<b>PAR: 1050 POINTS</b>
<b>Efficient use of volunteers' time:</b>		
RP1	100 points; (100 points maximum)	For CRC attendance at a minimum 2 hour RP workshop by current RP chair at the CRC (Note: These points only apply when the same RP Chair also attends an approved RP Training workshop. Since the RAL and Region XIII Centralized Training take place at the CRC, they are not eligible for the 100 points awarded for attending the CRC Session, and only eligible for the 100 points awarded for attending the Centralized Training Session.)
<b>GOAL:</b> Contributions considered towards a chapter <i>Goal</i> include gifts to ASHRAE, YEA ASHRAE Learning Institute, ASHRAE Research, and Scholarships held by the ASHRAE Foundation.		
<b>EXCEPTIONS:</b> Foundation gifts made as part of routine ongoing Foundation Solicitations.		
A chapter's <i>Goal</i> shall be set by each Region's DRC.		
<b>Option 1:</b>		
RP2	10 points; (1000 points maximum)	Earned by a chapter for each 1% of <i>Goal</i> attained – (100% of <i>Goal</i> ) <b>OR</b>
<b>Option 2:</b>		
RP3	10 points	Earned for each dollar per area assigned member attained
RP4	20 additional points; (3000 points maximum)	For each dollar per area assigned member collected above the Society dollar per member Goal of <b>\$75</b>
RP5	300 points; (300 points maximum)	For reaching Challenge Goal (105% of <i>High Five</i> or 120% Goal)
RP6	250 points	For each new Golden Circle level or higher investment acquired and credited to the chapter (as determined by the RVC & RP ExCom rules).
RP7	200 points; (200 points maximum)	Apex Award
RP8	150 points	For each renewed Golden Circle Investor credit divided by number of chapters recognized in accordance with RP ExCom guidelines
RP9	100 points	For new <i>High Five</i> level of contributions
RP10	500 points; (500 points maximum)	For chapters who have reached goal (based on receipts at headquarters) <i>by June 15</i>
RP11	100 points; (100 points maximum)	For workshop attendance by current RP chair at an RP Committee approved RP training workshop
RP12	100 points; (100 points maximum)	For attendance by the current RP Chair at the CRCs minimum 2 hour RP workshop
RP13	100 points; (100 points maximum)	For Chapter Full Circle Award ( <i>by November 15</i> )
RP14	50 points; (50 points maximum)	For achieving of 30 percent of goal <i>by December 31</i>
RP15	50 points	For each endowed contribution (\$1,000 minimum)
RP16	50 points; (50 points maximum)	For meeting or exceeding scholarship goal ( <i>by November 15</i> )
RP17	50 points	Per Special Event held <i>July 1 – Dec 31</i> by a Chapter where over 75% of profits are donated to the RP Campaign. ( <i>To qualify as a Special Event profits must meet or exceed \$500.</i> )
RP18	50 points	Per Special Event held <i>Jan 1 – June 30</i> by a Chapter where over 75% of profits are donated to the RP Campaign. ( <i>To qualify as a Special Event profits must meet or exceed \$500.</i> )
RP19	25 points; (25 points maximum)	For formal recognition of all Honor Roll level contributors from the prior year's campaign before December 31 ( <i>Note: Recognition certificates must be ordered from headquarters by October 15 to qualify</i> )
RP20	25 points; (50 points maximum)	For the RP promotional chapter meeting held <i>after December 31</i>
RP21	15 points; (15 points maximum)	For Volunteer Committee Worksheet completed by <i>October 15</i> and sent to RVC and Staff. A minimum of 3 additional chapter members should comprise the RP Volunteer Committee
RP22	10 points	Per \$ per/member for chapters who meet or exceed \$50 per/member and reach or exceed Goal
RP23	10 points	Per Chapter BOG member who contributes at the Honor Roll level <i>by November 15</i> , helping the Chapter achieve "Full Circle Plus." These points are only given if the Chapter completes the Chapter Full Circle.

## 2017-2018 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)

STUDENT ACTIVITIES CATEGORY		
<b>MINIMUM: 300 POINTS</b>		<b>PAR: 500 POINTS</b>
<b>Efficient use of volunteers' time:</b>		
SA1	50 points per joint activity; (300 points maximum)	For conducting a joint K-12 STEM activity with representatives of other societies (i.e. Boy Scouts, Girl Scouts, NAWIC, AIA, ACE Mentorship, etc.)
<b>Investment in Student Activities:</b>		
SA2	$30\sqrt{D/M}$ for chapter investment in student activities D = Dollars contributed (any support of a student member, e.g. scholarships, dinners, meeting travel, etc.) M = Area Assigned Members  <i>Student Activities Chapter Chairs may use the end of the year (June 30) report to calculate points</i>	
<b>General Student Branch Involvement:</b>		
SA3	100 points; (500 points maximum)	For each member that hires an intern from the ASHRAE Internship webpage
SA4	100 points	For establishing a new student branch or reactivating an inactive student branch
SA5	50 points	If net student membership for the chapter exceeds that of previous year
SA6	50 points; (500 points maximum)	Per \$100 spent subsidizing the cost of transportation, hotel and registration for sponsorship of the student members who attend the ASHRAE Winter Meeting
SA7	50 points	For each chapter scholarship awarded to a tech or undergraduate engineering student ( <i>minimum of \$100 scholarship award</i> )
SA8	50 points	For each active student branch where the faculty advisor is a chapter member
SA9	50 points	Per active student branch that submits the student branch <i>report by May 31</i>
SA10	50 points; (300 points maximum)	For each method of tracking student members (cell phone, Personal email, linked in, etc.) and reported to your RVC and MP Chapter Chair
SA11	25 points; (250 points maximum)	For each student branch member who posts their resume to the ASHRAE Internship webpage
SA12	25 points; (200 points maximum)	For each ASHRAE Student member, enrolled in engineering college, undergraduate or tech school, that is placed in an ASHRAE related summer intern job or part-time job during school semester by an ASHRAE member
SA13	25 points	For chapters providing formal recognition of student branch advisors to university administration or dean of engineering
SA14	25 points	For each National Engineers' Week activity or equivalent non-US activity
SA15	25 points; (50 points maximum)	For each chapter activity with student branch (e.g. Student Night meetings, technical programs, technical tours)
SA16	25 points	For each post high school activity in which one or more chapter member participates
SA17	20 points; (40 points maximum)	For meeting with faculty of engineering college or tech school for the purpose of establishing a student branch
<b>Globalization:</b>		
SA18	150 points	For establishing a relationship with a collaborative student branch in another country
SA19	150 points	For chapters who have a student branch that teams with a collaborative student branch in another country to compete in the ASHRAE Student Design Competition (Note: These points are in addition to points earned in SA21 below.)
SA20	100 points; (100 points maximum)	For conducting a live remote student branch meeting or other similar program with a student branch in another country (Note: This does not include design competition meetings.)
<b>Meetings:</b>		
SA21	50 points	For chapters who have a student branch compete in the ASHRAE Student Design Competition
SA22	25 points; (no maximum)	For a Society meeting for each student branch member attending the Winter Program
SA23	10 points each regional meeting; 5 points	For each ASHRAE student branch member attending and registering for a chapter monthly meeting or a regional meeting



**2017-2018 PRESIDENTIAL AWARD OF EXCELLENCE (PAOE)**

	each chapter meeting (maximum 300 points)	
SA24	10 points	For each time a student branch advisor attends a host chapter monthly meeting, a regional meeting or a Society level meeting
SA25	25 points	For each K-12/STEM student activity promoting engineering to and for girls
SA26	25 points	For each K-12/STEM Chapter Leadership Award qualifying event or activity
* <b>K-12/STEM Leadership Award:</b> This is a pass through award presented at the CRC by the RVC-SA. Criteria for the award is for all Chapter Officers plus the K-12/STEM Champion to attend and participate in at least one K-12/STEM event. If the chapter does not have a K-12/STEM Champion, then the SA chair must attend.		
<b>YEA Activities</b>		
SA27	50 points; (200 points maximum)	For each student member 35 years of age or younger that transfers from student member to Associate member after graduation
SA28	50 points; (50 points maximum)	For holding an event in which graduating student members information is recorded for the purpose of converting to Associate member status, i.e., Senior send-off event
SA29	25 points	For any YEA member mentoring a team (e.g. ASHRAE Grant, Design Competition, Chapter involvement, student branch support)
SA30	25 points	For each presentation of the ASHRAE Young Engineers in ASHRAE (YEA) program to a student branch
<b>RVC Assigns/Enters the following points:</b>		
SA31	100 points; (100 points maximum)	For the incoming Chapter Student Activities committee chair attending the SA CRC workshop
SA32	50 – 100 points; (100 points maximum)	For planning/goal setting session with RVC ( <i>points assigned by RVC by October 1 or 2 weeks after the CRC, whichever is later</i> )
SA33	50 points	For chapters that submit a Undergraduate Grants application ( <i>per application</i> )
SA34	25 points	For assigning a K-12/STEM Champion <i>by October 1 or 2 weeks after the CRC, whichever is later (points assigned by RVC)</i>
SA35	25 points	For chapter that submit a Student Activities Achievement Award nomination ( <i>points assigned by RVC</i> )
SA36	25 points	For chapters that submit a Student Branch Advisor of the Year Award nomination ( <i>points assigned by RVC</i> )
SA37	10 – 100 points; (100 points maximum)	For achieving goals established in goal-setting session with RVC ( <i>points assigned by RVC by June 30</i> )

**PAOE 2017-2018  
AREA ASSIGNED MEMBERS  
(AS OF JULY 2, 2017)**

Region Name	Chapter Code	Chapter Name	Member Total	Student Total
REGION I	001	BOSTON	1043	89
REGION I	003	RHODE ISLAND	98	4
REGION I	004	CONNECTICUT	532	34
REGION I	006	LONG ISLAND	274	42
REGION I	007	NEW JERSEY	617	20
REGION I	008	NEW YORK	952	172
REGION I	009	NORTHEAST	285	15
REGION I	010	CENTRAL NEW YORK	238	28
REGION I	011	ROCHESTER	249	39
REGION I	012	NIAGARA FRONTIER	188	46
REGION I	111	CHAMPLAIN VALLEY	126	12
REGION I	118	MAINE	177	25
REGION I	129	TWIN TIERS	92	43
REGION I	146	BI-STATE	206	29
REGION I	152	GRANITE STATE	146	5
REGION II	013	QUEBEC	178	77
REGION II	014	MONTREAL	551	211
REGION II	015	OTTAWA VALLEY	418	43
REGION II	016	TORONTO	1113	185
REGION II	037	HAMILTON	257	29
REGION II	100	HALIFAX	182	22
REGION II	116	LONDON (CANADA)	126	20
REGION II	117	NB/PEI	159	35
REGION II	141	WINDSOR	64	26
REGION III	021	PHILADELPHIA	893	55
REGION III	022	CENTRAL PENNSYLVANIA	398	60
REGION III	023	JOHNSTOWN	63	1
REGION III	024	PITTSBURGH	304	42
REGION III	025	BALTIMORE	746	17
REGION III	026	NATIONAL CAPITAL	1071	63
REGION III	027	HAMPTON ROADS	179	8
REGION III	028	RICHMOND	297	14
REGION III	098	LEHIGH VALLEY	146	7
REGION III	125	ROANOKE	151	3
REGION III	134	ANTHRACITE	103	20
REGION IV	029	NORTH PIEDMONT	185	11
REGION IV	030	SOUTHERN PIEDMONT	366	37
REGION IV	031	SOUTH CAROLINA	148	10
REGION IV	032	ATLANTA	996	87
REGION IV	097	GREENVILLE	171	9
REGION IV	106	TRIANGLE	436	40
REGION IV	113	CHARLESTON	135	42

**PAOE 2017-2018  
AREA ASSIGNED MEMBERS  
(AS OF JULY 2, 2017)**

REGION V	038	CLEVELAND	330	3
REGION V	039	COLUMBUS	368	28
REGION V	040	CINCINNATI	266	18
REGION V	041	DAYTON	210	33
REGION V	042	TOLEDO	108	5
REGION V	043	CENTRAL INDIANA	327	65
REGION V	044	EVANSVILLE	66	2
REGION V	045	DETROIT	548	73
REGION V	047	WESTERN MICHIGAN	332	43
REGION V	090	AKRON/CANTON	139	5
REGION V	103	NORTHERN INDIANA	82	3
REGION V	120	FORT WAYNE	78	1
REGION VI	048	WISCONSIN	360	20
REGION VI	049	ILLINOIS	1267	123
REGION VI	050	CENTRAL ILLINOIS	147	25
REGION VI	051	IOWA	300	18
REGION VI	052	MINNESOTA	877	29
REGION VI	054	ST LOUIS	687	56
REGION VI	095	MADISON	266	13
REGION VI	107	NORTHEAST WISCONSIN	151	2
REGION VI	115	LA CROSSE AREA	144	11
REGION VI	123	MISSISSIPPI VALLEY	99	1
REGION VI	159	CEDAR VALLEY	89	5
REGION VII	055	LOUISVILLE	176	7
REGION VII	056	MEMPHIS	185	3
REGION VII	057	BIRMINGHAM	250	24
REGION VII	058	MOBILE	56	39
REGION VII	059	NEW ORLEANS	115	1
REGION VII	060	BATON ROUGE	93	6
REGION VII	061	MISSISSIPPI	91	24
REGION VII	088	NASHVILLE	319	8
REGION VII	099	EAST TENNESSEE	209	4
REGION VII	114	TENNESSEE VALLEY	86	17
REGION VII	128	BLUEGRASS	110	21
REGION VII	130	NORTHWEST FLORIDA	67	0
REGION VII	133	NORTH ALABAMA	62	0
REGION VII	192	WEST VIRGINIA	74	62

**PAOE 2017-2018  
AREA ASSIGNED MEMBERS  
(AS OF JULY 2, 2017)**

REGION VIII	062	ARKANSAS	344	37
REGION VIII	063	SHREVEPORT	56	1
REGION VIII	064	HOUSTON	737	68
REGION VIII	065	ALAMO	251	22
REGION VIII	066	AUSTIN	363	18
REGION VIII	067	DALLAS	697	28
REGION VIII	068	CENTRAL OKLAHOMA	292	45
REGION VIII	069	NORTHEASTERN OKLAHOMA	202	32
REGION VIII	070	FORT WORTH	286	25
REGION VIII	071	WEST TEXAS	79	2
REGION VIII	091	EAST TEXAS	80	18
REGION VIII	154	SOUTH TEXAS	62	9
REGION VIII	165	MEXICO CITY	116	27
REGION VIII	166	MONTERREY	114	114
REGION VIII	173	GUADALAJARA	35	0
REGION IX	053	KANSAS CITY	638	136
REGION IX	072	EL PASO	52	9
REGION IX	073	ROCKY MOUNTAIN	925	53
REGION IX	074	UTAH	285	34
REGION IX	075	NEBRASKA	343	25
REGION IX	076	WICHITA	151	35
REGION IX	077	NEW MEXICO	155	27
REGION IX	093	SOUTH DAKOTA	138	26
REGION IX	127	BLACK HILLS	54	7
REGION IX	131	BIG SKY	131	30
REGION IX	135	IDAHO	151	16
REGION IX	148	PIKES PEAK	110	4
REGION IX	150	OZARKS	76	41
REGION X	081	SACRAMENTO VALLEY	276	43
REGION X	082	GOLDEN GATE	915	74
REGION X	083	SAN JOAQUIN	113	15
REGION X	084	SOUTHERN CALIFORNIA	695	113
REGION X	085	SAN DIEGO	383	46
REGION X	086	CENTRAL ARIZONA	398	28
REGION X	087	TUCSON	108	17
REGION X	092	SOUTHERN NEVADA	142	10
REGION X	101	SAN JOSE	284	26
REGION X	105	ORANGE EMPIRE	387	31
REGION X	108	HAWAII	265	5
REGION X	126	NORTHERN NEVADA	82	10
REGION X	144	SIERRA DELTA	52	0
REGION X	155	TRI COUNTY	75	13

**PAOE 2017-2018  
AREA ASSIGNED MEMBERS  
(AS OF JULY 2, 2017)**

REGION XI	017	MANITOBA	185	14
REGION XI	018	SOUTHERN ALBERTA	409	12
REGION XI	019	NORTHERN ALBERTA	284	68
REGION XI	020	BRITISH COLUMBIA	575	48
REGION XI	078	INLAND EMPIRE	116	49
REGION XI	079	PUGET SOUND	793	49
REGION XI	080	OREGON	570	71
REGION XI	096	REGINA	98	10
REGION XI	102	SASKATOON	108	58
REGION XI	122	ALASKA	206	10
REGION XI	136	MID-COLUMBIA	59	16
REGION XI	145	VANCOUVER ISLAND	89	41
REGION XII	034	JACKSONVILLE	248	22
REGION XII	035	FLORIDA WEST COAST	379	99
REGION XII	036	MIAMI	179	24
REGION XII	094	CENTRAL FLORIDA	356	33
REGION XII	104	GOLD COAST	194	11
REGION XII	109	SPACECOAST	86	23
REGION XII	110	PUERTO RICO	88	4
REGION XII	139	SOUTHWEST FLORIDA	123	2
REGION XII	172	BRASIL	207	89
REGION XII	178	ARGENTINA	136	72
REGION XII	190	COLOMBIA	79	75
REGION XII	196	CHILE	44	5
REGION XII	199	ECUADOR	44	20
REGION XII	202	PARAGUAY	41	1
REGION XIII	142	SINGAPORE	347	50
REGION XIII	143	HONG KONG	726	104
REGION XIII	149	MALAYSIA	245	201
REGION XIII	157	TAIWAN	120	98
REGION XIII	167	PHILIPPINES	160	154
REGION XIII	170	THAILAND	55	15
REGION XIII	183	INDONESIA	88	142
REGION XIII	194	JAPAN	174	5
REGION XIII	195	SOUTH KOREA	98	10
REGION XIII	198	MACAO	41	0
REGION XIV	168	HELLENIC	133	42
REGION XIV	176	DANUBE	117	50
REGION XIV	177	PORTUGAL	75	4
REGION XIV	182	SPAIN	195	17
REGION XIV	203	CYPRUS	40	0
REGION XIV	204	IRELAND	81	0
REGION XIV	205	UK MIDLANDS	40	0
REGION XIV	206	UK LONDON & SOUTH-EAST	98	0

**PAOE 2017-2018  
AREA ASSIGNED MEMBERS  
(AS OF JULY 2, 2017)**

REGION-AT-LARGE	158	INDIA	270	230
REGION-AT-LARGE	160	SAUDI ARABIA	193	6
REGION-AT-LARGE	161	CAIRO	88	19
REGION-AT-LARGE	162	LEBANESE	123	175
REGION-AT-LARGE	163	WESTERN INDIA	58	32
REGION-AT-LARGE	164	KUWAIT	77	72
REGION-AT-LARGE	169	ASHRAE BANGALORE	104	103
REGION-AT-LARGE	171	SRI LANKAN	103	3
REGION-AT-LARGE	174	PAKISTAN	74	244
REGION-AT-LARGE	175	ASHRAE FALCON	510	102
REGION-AT-LARGE	179	NORTHERN PAKISTAN	63	176
REGION-AT-LARGE	181	BAHRAIN	40	87
REGION-AT-LARGE	184	QATAR ORYX	277	27
REGION-AT-LARGE	185	CHENNAI	68	270
REGION-AT-LARGE	186	PUNE	109	123
REGION-AT-LARGE	187	ASHRAE NIGERIA	76	37
REGION-AT-LARGE	188	ASHRAE MUMBAI	100	27
REGION-AT-LARGE	189	CENTRAL PAKISTAN	66	103
REGION-AT-LARGE	191	ASHRAE DECCAN	62	6
REGION-AT-LARGE	193	TURKISH	88	107
REGION-AT-LARGE	197	BANGLADESH	28	2
REGION-AT-LARGE	207	SOUTH AFRICA	118	1